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**LABS**  
value through innovation

# The Greenerly marks ten years of using Data Sync Manager

Data Sync Manager Client Sync provides long-term refresh solution for fresh produce specialist



The effort we were previously spending on refreshing is time we couldn't spend elsewhere. With Data Sync Manager Client Sync, the weeks we save can be spent on other projects.

**Wim Bastiaansen,**  
Information advisor,  
The Greenery



10 years' service from DSM



Full 2TB refresh in two days



Time-sliced export: 5 hours for 1 month of data



High quality SAP test data

## About The Greenery

The Greenery is owned by a Dutch cooperative and specialises in selling and distributing fresh fruit and vegetables.

The business delivers a wide range of fresh produce daily to supermarkets, wholesalers, caterers and the food processing industry. In order to meet customers' demands year-round, they collaborate closely with their growers and other partners. The Greenery has over 300 cooperative-affiliated growers.

[www.thegreenery.com](http://www.thegreenery.com)

## The challenge of keeping fresh

The Greenery's main business challenges are keeping products fresh and getting them to customers without interruption.

They have few periods of reduced activity (just Saturday and Sunday night) and no periods of inactivity. Any system refreshes must allow business to continue as usual.

Previously, The Greenery had tried to implement SAP® TDMS but, after a full year, it lacked integrity and they failed to achieve a full copy:

- Either the copy failed, or tables or parts of tables were missing.
- SAP TDMS could not copy Warehouse Management and Treasury data.
- Each manual copy was expensive, both in system use and man-hours, and could only be done at a time that was inconvenient for the Basis team.

## Data Sync Manager clocks up 10 years' service

In 2012, The Greenery decided to implement EPI-USE Labs' Data Sync Manager™ (DSM) Client Sync™ for their client copies. The main reason was that DSM Client Sync took only five days to implement.

This fast progress was apparent immediately, giving the business and its users confidence and reassurance in DSM's ability to deliver client copies without downtime in their Production system.

The implementation also successfully copied the Warehouse Management and Treasury data and undertook any customisation required. Ten years on, they are still using DSM Client Sync to refresh their non-production systems.



When we needed support, the team helped us a lot and responded very quickly. We appreciate that EPI-USE Labs keeps on developing the tool, and releasing new versions.

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Pip Campione, Application Control, The Greenery

## Win-win using DSM Client Sync

Using DSM Client Sync, The Greenery can refresh twice a year, and ad hoc for specific projects. Following a project, test environments are often changed significantly, but they can now refresh these environments to provide a fresh, clean base for the next project. The client finds the process simple with many benefits:

- The runbook with all steps, including pre- and post-processing, now fits on one sheet of A4 paper.
- A full refresh of the 2 TB system takes two days, including pre- and post-processing.
- There is no downtime in the production system.
- The export takes five hours for a time-slice of one month of data and the import takes 12 hours.
- DSM displays the copy time per table, allowing them to identify which tables take a long time to copy and have the option to exclude them.
- They are self-sufficient in customising copies.
- The team has greater confidence in the quality of test data and projects.



I like the speed of refresh, the reduction in storage space and our independence from our technical hosting partner. These factors significantly reduce costs.

Bert van Nijnatten, Manager Application Management, The Greenery

## About EPI-USE Labs

As a global software solutions and managed services company, EPI-USE Labs helps you to maximise the performance, management and security of your SAP® and SAP SuccessFactors® systems. Our clients tell us every day about how we have transformed their business operations.

Contact us to find out how we can help you solve your business challenges.

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