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9 10	UNITED STATES DISTR NORTHERN DISTRIC			
10		LI OF CALIFU		
12	DANIEL VARADY, individually and on behalf	Case No.		
13	of all others similarly situated,			
14	Plaintiff,	CLASS ACTIO	ON COMPLAINT	
15		JURY TRIAL	DEMANDED	
16	v.			
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18	FARGO CLEARING SERVICES, LLC, d/b/a WELLS FARGO ADVISORS,			
19				
20	Defendants.			
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25 26				
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	CLASS ACTION	N COMPLAINT		

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CLASS ACTION COMPLAINT	

Plaintiff Daniel Varady, individually and on behalf of all others similarly situated, alleges the following based on his personal experience and his counsel's investigation:

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I. NATURE OF ACTION

1. Plaintiff brings this proposed class action suit against Defendants Wells Fargo & 4 Company and Wells Fargo Clearing Services, LLC, d/b/a Wells Fargo Advisors (collectively, "Wells Fargo") based on Wells Fargo's actions and conduct with respect to its cash sweep program.

2. 8 Wells Fargo offers its investment clients who have cash that is not being used for 9 trading purposes the opportunity to hold their uninvested monies in what is known as a "cash sweep account." The cash sweep accounts at issue in this case are the Wells Fargo Standard Bank Deposit Sweep and the Wells Fargo Expanded Bank Deposit Sweep (collectively, "Wells Fargo's Bank Deposit Sweep Program"). Plaintiff and Class members are clients with Wells Fargo and 13 their uninvested cash was automatically transferred into Wells Fargo's cash sweep accounts pursuant to the Wells Fargo Bank Deposit Sweep Program. 14

15 3. As an investment adviser and as an agent under its contract with Plaintiff and the 16 proposed Class defined herein, at all relevant times Wells Fargo had a fiduciary duty to act in 17 their best interests. Additionally, under the terms of Wells Fargo's Bank Deposit Sweep 18 Program—which were incorporated into its contract with Plaintiff and Class members—Wells Fargo had a contractual obligation to negotiate a reasonable rate of return on Plaintiff and Class 19 members' uninvested cash. 20

21 4. Unfortunately for Plaintiff and Class members, Wells Fargo breached its fiduciary 22 duty to them and its contractual obligations. Wells Fargo deposited Plaintiff and Class members' 23 uninvested cash with banks (both affiliated and unaffiliated) that pay low and unreasonable rates 24 of return to Wells Fargo's investment customers, but paid Wells Fargo increased fees due to lower 25 rates paid to customers.

5. In November 2023, the Securities and Exchange Commission began investigating 26 Wells Fargo's cash sweep practices. And in July 2024, Wells Fargo announced that it would pay 27 28 its customers enrolled in its cash sweep accounts higher rates of interest. Wells Fargo further

reported that the price increase would decrease its revenues by \$350 million, underscoring the
 enormous profits that Wells Fargo earned for itself at the expense of Plaintiff and Class members.

6. Plaintiff alleges that Wells Fargo's conduct was unlawful, as described in further
detail below and alleges on behalf of himself and others similarly situated claims for breach of
fiduciary duty, breach of contract, gross negligence, breach of the implied covenant of good faith
and fair dealing, and unjust enrichment. Plaintiff seeks all available monetary and equitable relief,
including damages, restitution, and all other appropriate relief.

II.

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Plaintiff Daniel Varady is a resident and citizen of Scotch Plains, New Jersey.

PARTIES

8. Defendant Wells Fargo & Company ("Wells Fargo") is headquartered at 420
 Montgomery Street, San Francisco, California 94101. Wells Fargo is a leading financial services
 company with assets of approximately \$1.9 trillion and office locations across the world. Wells
 Fargo touts itself as a company that "proudly serves consumers" and "partner with our customers
 to help them achieve their financial goals[.]" Wells Fargo is named as a defendant in its capacity
 as the parent company and control person of Wells Fargo Clearing Services, LLC, dba Wells Fargo
 Advisors.

9. Defendant Wells Fargo Clearing Services, LLC, dba Wells Fargo Advisors

18 ("WFA") is a dually registered broker-dealer and Registered Investment Advisor or "RIA" that 19 offers brokerage and investment advisory services to its nationwide client base. Wells Fargo 20 Advisors is a trade name used by Wells Fargo Clearing Services, LLC. WFA offers brokerage 21 services to Plaintiff and Class members, acting as its customers' agent regarding the establishment, 22 maintenance, and operation of the Wells Fargo Bank Deposit Sweep Program. Wells Fargo 23 Clearing Services, LLC, dba WFA is a majority-owned subsidiary of the defendant Wells Fargo. In BrokerCheck reports filed with the Financial Industry Regulatory Authority ("FINRA"), Wells 24 Fargo Clearing Services states that it is 75% or more owned by Wells Fargo, and that as owner, 25 Wells Fargo directs the management or policies of the firm. 26

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III. JURISDICTION AND VENUE

10. 2 This Court has jurisdiction over this action under the Class Action Fairness 3 Act, 28 U.S.C. § 1332(d). There are at least 100 members in the proposed class, the aggregated claims of the individual class members exceed the sum or value of \$5,000,000, exclusive of 4 interests and costs, and this is a class action in which one or more members of the proposed Class, 5 including Plaintiff, are citizens of a state different from Defendants. The Court has supplemental 6 jurisdiction over the alleged state law claims under 28 U.S.C. § 1367 because they form part of the 7 8 same case or controversy. 11.

This Court may exercise jurisdiction over Defendant because they are registered to 9 conduct business in California; have sufficient minimum contacts in California; and intentionally 10 avail themselves of the markets within California through the promotion, sale, and marketing of 11 12 their services, thus rendering the exercise of jurisdiction by this Court proper and necessary.

12. 13 Venue is proper in this District under 28 U.S.C. § 1391 because Defendant resides in this District and a substantial part of the events or omissions giving rise to Plaintiff's claims 14 emanated from this District. 15

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IV. **FACTUAL ALLEGATIONS**

A. Wells Fargo's Bank Deposit Sweep Program

18 13. Wells Fargo is one of the largest financial services firms in the country, providing 19 investment services nationwide.

14. Wells Fargo, like many financial institutions, provides so-called "cash sweep" 20 programs. 21

15. 22 Under these programs, customers with cash that is not being utilized for trading is 23 automatically swept into interest-bearing deposit accounts with banks, most of whom are affiliated with Wells Fargo. 24

16. Wells Fargo offers two similar, but different types of cash sweep accounts: the 25 Expanded Bank Deposit Sweep and the Standard Bank Deposit Sweet, referred to collectively as 26 27 the "Wells Fargo Bank Deposit Sweep Program" in this Complaint.

17. Under the Wells Fargo Bank Deposit Sweep Program, each business day, Wells

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Fargo sweeps eligible clients' uninvested cash balances into interest bearing deposit accounts with
 a network of bank partners that participate in the Wells Fargo Bank Deposit Sweep Program.

3 18. Uninvested cash can include the initial cash deposits with Wells Fargo before the
4 cash is invested in a security—if the Wells Fargo customer has enrolled in the Wells Fargo Bank
5 Deposit Sweep Program—or funds left in the account after an investment is sold.

6 19. For the Standard Bank Deposit Sweep, the cash is swept into deposit accounts with
7 Wells Fargo Affiliated Banks.

8 20. For the Expanded Bank Deposit Sweep, the uninvested cash is swept into an
9 interest-bearing deposit account with one of five banks including Wells Fargo Affiliated Banks
10 and Unaffiliated Banks.

11 21. The Standard Bank Deposit Sweep and Expanded Bank Deposit Sweep are separate
12 products from Wells Fargo's investment advisory services and are optional.

13 22. The deposit accounts in the Wells Fargo Bank Deposit Sweep Program have very
14 low rates of return. As of August 7, 2024, the interest rates Wells Fargo paid to its customers with
15 Cash Sweep Program deposits ranged as low as 0.05% for accounts with less \$1 million in
16 household assets.¹

17 23. For comparison, according to the FDIC, the average interest rate on a savings
18 deposit account is 0.45%.²

19 24. Wells Fargo, however, earns significant net interest income from its cash sweep
20 program —that is, the difference between the interest its customers receive, and the amount of
21 interest earned by Wells Fargo and its bank partners from the use of the uninvested cash in its cash
22 sweep program.

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25. After becoming the subject of regulatory scrutiny, Wells Fargo announced in July of 2024 that it would increase the interest rates for its cash sweep program, resulting in a reduction

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27 1 https://www.wellsfargoadvisors.com/financial-services/account-services/cash-sweep/rates.htm
 28 (last accessed August 8, 2024).

² https://www.fdic.gov/resources/bankers/national-rates/ (last accessed August 7, 2024).

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of revenue to Wells Fargo of approximately \$350 million per year.³

26. 2 Wells Fargo has been able to earn these kinds of massive revenues because it placed 3 its interests above those of Plaintiff and Class members, thereby breaching its legal and contractual duties to Plaintiff and Class members. 4

27. In particular, the interest rates on Wells Fargo's cash sweep accounts were set by 5 Wells Fargo's Affiliated Banks in consultation with Wells Fargo⁴ and it failed to negotiate a 6 reasonable interest rate on behalf of its customers when these rates were set. 7

8 28. Additionally, under the Wells Fargo Bank Deposit Sweep Program, Unaffiliated Banks were required to set their interest rates at the same rate as the Affiliated Banks.⁵ 9

29. 10 This kept the interest Wells Fargo customers earned on their cash sweep deposits artificially low and was a breach of Wells Fargo's legal and contractual obligations to its customers. 11

30. 12 The terms and conditions for Wells Fargo's cash sweep accounts are set forth in the 13 General Account Agreement and Disclosure Documents ("General Agreement"), which incorporates the terms of the Cash Sweep Program Disclosure Statement ("Cash Sweep 14 Disclosure").⁶ 15

31. The Cash Sweep Disclosure states that Wells Fargo assumes "no obligation to seek 16 or negotiate interest rates in excess of any reasonable rate of interest the Affiliated Banks are 17 18 willing to credit,"⁷ thereby creating an obligation, as an agent and fiduciary of its clients, to 19 negotiate a *reasonable rate* of interest, which Wells Fargo purposely failed to do so it could earn more revenue for itself (emphasis added). 20

21 32. The rates of return were far below what Wells Fargo customers could have 22 otherwise earned on their uninvested cash. As a comparison, as of August 7, 2024, Wells Fargo 23 competitor Vanguard's cash sweep program has an interest rate of 4.5% compared Wells Fargo's,

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⁴ https://www.wellsfargoadvisors.com/bw/forms/578326.pdf (last accessed August 7, 2024). 27 ⁵ Id.

⁶ https://www.wellsfargoadvisors.com/bw/wellstrade/forms/589852.pdf. 28 ⁷ Id.

³ https://www.advisorhub.com/wells-fargo-to-lose-350-million-in-revenue-as-it-raises-rates-on-26 client-cash/ (last accessed August 8, 2024).

1	which is as low as 0.05%. ⁸			
2	33. While Wells Fargo customers received artificially and unreasonably low rates,			
3	Wells Fargo received the difference between what it agreed to pay its customers and what the			
4	program banks are willing to pay Wells Fargo for the large cash deposits—an amount that is not			
5	disclosed to Wells Fargo customers. As a result of its practices, Wells Fargo was able to line its			
6	pockets with massive revenues; at least \$350 million dollars in revenue annually and possibly			
7	more.			
8	34. In failing to negotiate reasonable rates, Wells Fargo breached its contractual and			
9	fiduciary obligations to its customers.			
10	B. <u>Wells Fargo's Duties</u>			
11	1. Contractual Duties			
12	35. In operating its cash sweep program, Wells Fargo agreed to act as an agent on behalf			
13	of its advisory clients.			
14	36. The Cash Sweep Disclosure states:			
15	Wells Fargo Advisors <i>will act as your agent in establishing and maintaining the</i> <i>Bank Danosit Swaan Programs</i> , including making deposits to and withdrawals			
16 17	Bank Deposit Sweep Programs , including making deposits to and withdrawals from the Bank Deposit Sweep Programs. Your first deposit into the Standard Bank Deposit Sweep or Expanded Bank Deposit Sweep <i>will constitute your appointment</i>			
18	of Wells Fargo Advisors as your agent in connection with the Standard Bank Deposit Sweep or Expanded Bank Sweep. (Emphases added). ⁹			
19	37. As its customers' agent and pursuant to its contract agreements, Wells Fargo was			
20	required to act in their best interests and not put its own personal gain ahead of its clients.			
21	38. Since Wells Fargo was acting as an agent of its customers in operating its cash			
22	sweep program, it was obligated to operate it in a way that put the interests of WFA customers			
23	first in accordance with its agreement, instead of extracting exorbitant fees for its own benefit.			
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27	⁸ https://investor.vanguard.com/accounts-plans/vanguard-cash-plus-account (last accessed			
28	August 7, 2024). ⁹ https://www.wellsfargoadvisors.com/bw/forms/578326.pdf (last accessed August 7, 2024).			
	6 CLASS ACTION COMPLAINT			

39. 1 In failing to negotiate reasonable rates for its customers during the operation of its cash sweep program, Wells Fargo breached both its contractual and fiduciary obligations to 2 3 customers.

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2. Duties Imposed on Wells Fargo by Law

40. In acting as an investment adviser for an actively managed client account, Wells Fargo owes its clients a fiduciary duty under federal law. See Securities and Exchange Commission Interpretation Regarding Standards of Conduct for Investment Advisers, 84 Fed. Reg. 134, 17 CFR § 276 (July 12, 2019) ("Under federal law, an investment adviser is a fiduciary.").

41. 9 Pursuant to these regulations, Wells Fargo was obligated to "serve the best interest of its client and not subordinate its client's interests to its own." Id. And Wells Fargo cannot "place 10 its own interests ahead of the interests of its client." Id. 11

42. Wells Fargo customers are also owed a duty of care, and Wells Fargo is required to 12 13 use its skills and expertise for the benefit of its clients.

43. Wells Fargo owes a similar duty of care to its retail clients pursuant to Regulation 14 Best Interest ("Reg. BI"), 17 C.F.R. § 240.151-1. 15

44. Reg. BI applies only to retail investors, i.e., natural persons, or the legal 16 17 representatives, who receive investment advice, used primarily for personal, family, or household 18 purposes. 17 C.F.R. § 240.151-1(b)(1).

19 45. Like SEC conduct rules, Reg. BI also requires Wells Fargo to "act in the retail customer's best interest and cannot place its own interests ahead of its customer's interests." 84 20 21 Fed. Reg. 33318, 33320.

22 46. As described and alleged herein, Wells Fargo failed to abide by its fiduciary duties 23 as set forth under federal law.

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C. Wells Fargo Breached Its Contractual Duties to Its Customers

25 47. Wells Fargo breached its fiduciary and contractual duties by failing to negotiate 26 reasonable interest rates for its customers' deposits in operating its cash sweep program.

27 48. Through its contractual and legal duties, Wells Fargo was obligated to act in the 28 best interest of its clients consistent with the General Agreement. Wells Fargo's practice of

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extracting excessive fees from its customers' cash sweep deposits, through unreasonably low
 interest rates, was overwhelmingly detrimental to its customers' interests.

49. While Wells Fargo tried to disclaim any obligation to negotiate an interest rate that
is "in excess of any reasonable rate" for its customers' cash sweep deposits, *it did not disclaim* an
obligation to negotiate a reasonable rate but took that obligation on.

50. Wells Fargo did not negotiate reasonable rates of interest for its customers' cash
sweep deposits, but instead it worked in consultation with its Affiliated Bank partners to set
artificially and unreasonably low interest rates.

9 51. While the General Agreement and Cash Sweep Disclosure do not define
10 "reasonable," reasonableness is often considered synonymous with "fair" or "moderate" under the
11 law.¹⁰

12 52. The Department of Labor defined a "reasonable" rate of interest in 2003 and
13 suggested one way of determining a "reasonable" rate is to refer to rates "offered by other banks"
14 or by "money market funds."¹¹

15 53. Compared to its competitors, the Wells Fargo Bank Deposit Sweep Program's
16 interest rates are substantially lower to similar sweep products offered by other financial
17 institutions.

54. The rates of four of Wells Fargo's competitors are provided in the table below:

Wells I	Fargo	Cash Sweep Interest		
Competitor		Rate		
Interactive Brok	kers ¹²	4.83%		
MooMoo ¹³		5.1%		
Vanguard ¹⁴		4.5%		
Webull ¹⁵		5.0%		

- 24 ¹⁰ Reasonable, Black's Law Dictionary (12th ed.).
- 25 || ¹¹ 68 Fed. Reg. 34646, at 34648 (June 10, 2003)

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- 26 ¹² https://www.interactivebrokers.com/en/accounts/fees/pricing-interest-rates.php (last accessed August 7, 2024).
- 27 1 ¹³ https://www.moomoo.com/us/invest/cashsweep (last accessed August 7, 2024).
- ¹⁴ https://investor.vanguard.com/accounts-plans/vanguard-cash-plus-account (last accessed
 28 August 7, 2024).
 - ¹⁵ https://www.webull.com/cash-management (last accessed August 7, 2024).
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55. Not only are Wells Fargo's interest rates significantly lower than its competitors, 1 2 but they are also substantially lower than interest rates for money market fund rates.

3 56. Many of Wells Fargo's competitors offer programs that sweep uninvested cash into money market funds where their customers receive substantially higher returns on their cash. 4

5 57. For example, Wells Fargo competitor Fidelity offers a program that sweeps uninvested cash into money market funds that earn approximately 5%.¹⁶ Vanguard's sweep 6 program offers money market funds as an option as well, with yield rates also around 5%.¹⁷ But 7 not Wells Fargo. 8

58. By setting substantially lower rates, Wells Fargo put its own interests above its 9 customers, making substantial net income revenue at its customers' expense. 10

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Wells Fargo Reaps Significant Benefits to its Customers' Detriment

59. 12 The terms of Wells Fargo's cash sweep program state that Wells Fargo benefits "financially from cash balances held in the Bank Deposit Sweep Programs through the 'spread" 13 from which WFA receives fees from its bank partners.¹⁸ 14

15 60. The "spread" is the difference between the interest Wells Fargo agrees to pay to its customers in its cash sweep program and the interest Wells Fargo and its bank partners earn using 16 Wells Fargo's customers' cash assets—through lending, investments, etc.¹⁹ 17

18 61. The difference between what Wells Fargo earns and what it pays its customers is 19 Wells Fargo's net interest income.

62. Wells Fargo earns substantial net interest income from its customers' cash sweep 20 21 deposits.

¹⁶ https://www.fidelity.com/go/manage-cash-rising-costs (last accessed August 8, 2024). 26 ¹⁷ https://investor.vanguard.com/accounts-plans/vanguard-cash-plus-account and

https://investor.vanguard.com/investment-products/money-markets (last accessed August 8, 27 2024).

¹⁸ https://www.wellsfargoadvisors.com/bw/forms/578326.pdf (last accessed August 7, 2024). 28 ¹⁹ Id.

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After an SEC investigation into its cash sweep practices in late 2023, Wells Fargo
 stated in an earnings call in July 2024 that it would raise the interest rate that Wells Fargo customers
 receive on their cash sweep deposits.²⁰
 Although Wells Fargo did not announce the details of the rate increase, executives

64. Although Wells Fargo did not announce the details of the rate increase, executives
stated they expected the increase in interest rates to result in a loss of \$350 million in revenue to
Wells Fargo for the year.²¹

65. Thus, Wells Fargo had an obvious financial incentive to maintain the artificially
low interest rates to keep the "spread" that it earns, i.e., net income, higher than it otherwise would
have if Plaintiff and Class members had received a reasonable rate of interest.

10 66. This adverse incentive is what led to Wells Fargo's failure to negotiate reasonable
11 interest rates for its customers contrary to its contractual and legal obligations.

12

E. <u>Plaintiff's Experience</u>

67. Plaintiff Varady has a brokerage account with Wells Fargo Advisory and has been
a customer of Wells Fargo since 2011. Plaintiff Varady is enrolled in Wells Fargo's Standard Bank
Deposit Sweep, and so his uninvested cash is automatically swept into the banks that Wells Fargo
selects in its discretion at the low interest rates alleged herein, pursuant to the Wells Fargo Bank
Deposit Sweep Program.

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V. CLASS ACTION ALLEGATIONS

19 68. Plaintiff brings this action individually and on behalf of all other persons similarly
20 situated (the "Nationwide Class") pursuant to the Federal Rule of Civil Procedure 23(b)(2), (b)(3),
21 and (c)(4) initially defined as follows:

All persons who had cash deposits or balances in Wells Fargo Bank Deposit Cash Sweep Program.

69. The Nationwide Class is referred to herein as "Class."

- 27 20 https://www.advisorhub.com/wells-fargo-to-lose-350-million-in-revenue-as-it-raises-rates-onclient-cash/ (last accessed August 8, 2024).
- 28 ²¹ https://www.advisorhub.com/wells-fargo-to-lose-350-million-in-revenue-as-it-raises-rates-onclient-cash/ (last accessed August 8, 2024).
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70. 1 Excluded from the proposed Class are Defendants, any entity in which Defendants 2 have a controlling interest, is a parent or subsidiary, or which is controlled by Defendants, as well as the officers, directors, affiliates, legal representatives, heirs, predecessors, successors, and 3 assigns of Defendants; and judicial officers to whom this case is assigned and their immediate 4 family members. 5

71. Plaintiff reserves the right to re-define the Class definition after conducting 6 discovery. 7

72. 8 Numerosity (Fed. R. Civ. P. 23(a)(1)). The Class members are so numerous that joinder of all members is impracticable. The precise number of Class members and their identities 9 10 are unknown to Plaintiff currently. However, Well Fargo "provides investment advice and guidance to clients through nearly 12,000 Financial Advisors and referrals from more than 11 4,000 Licensed Bankers in retail branches across the U.S. Wells Fargo Advisors administers \$1.9 12 13 trillion in client assets as of June 30, 2021."²² The parties will be able to identify Class members and the exact size of the Class through discovery and Defendants' records. 14

73. Commonality and Predominance (Fed. R. Civ. P. 23(a)(2); 23(b)(3)). Common 15 questions of law and fact exist for each of the claims and predominate over questions affecting 16 only individual members of the Class. Questions common include, but are not limited to, the 17 18 following:

- a. Whether Defendants owed fiduciary duties to Plaintiff and Class members in the 19 operation of the Wells Fargo Bank Deposit Sweep Program; 20
 - b. Whether Defendants breached its fiduciary duties to Plaintiff and Class members in the operation of the Wells Fargo Bank Deposit Sweep Program;
 - c. Whether Defendants breached the contract with Plaintiff and Class members in the operation of the Wells Fargo Bank Deposit Sweep Program;
 - d. Whether Defendants' interest rates paid to Plaintiff and Class members were reasonable;
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²² https://fa.wellsfargoadvisors.com/zhs-wealth-management-group/fargoradvisors.htm (last 28 accessed August 6, 2024).

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1 2	e. Whether the fees Defendants collected from the Wells Fargo Bank Deposit Sweep Program were unreasonable;			
3	f. Whether Defendants breached the implied covenant of good faith and fair dealing;			
4	g. Whether Defendants are liable for gross negligence to Plaintiff and Class members			
5	in the operation of the Wells Fargo Bank Deposit Sweep Program;			
6	h. Whether Defendants have been unjustly enriched because of the conduct			
7	complained of herein; and			
8	i. Whether Plaintiff and Class members are entitled to relief, including damages and			
9	equitable relief.			
10	74. Typicality (Fed. R. Civ. P. 23(a)(3)) . Pursuant to Rule 23(a)(3), Plaintiff's			
11	claims are typical of the claims of the Class members. Plaintiff, like all Class members, was paid			
12	an unreasonable interest rate in connection with the Wells Fargo Bank Deposit Sweep Program.			
13	Accordingly, Plaintiff's claims are typical of other Class member's claims because they arise from			
14	the same course of conduct by Defendants, and the relief sought is common to Class members.			
15	75. Adequacy of Representation (Fed. R. Civ. P. 23(a)(4)). Pursuant to Rule			
16	23(a)(4), Plaintiff and his counsel will fairly and adequately protect the interests of the Class.			
17	Plaintiff has no interest antagonistic to, or in conflict with, the interests of the Class members.			
18	Plaintiff has retained counsel experienced in prosecuting class actions and breach of fiduciary			
19	cases.			
20	76. Superiority (Fed. R. Civ. P. 23(b)(3)). Pursuant to Rule 23(b)(3), a class			
21	action is superior to individual adjudications of this controversy. Litigation is not economically			
22	feasible for individual Class members because the amount of monetary relief available to			
23	individual plaintiffs is insufficient in the absence of the class action procedure. Separate litigation			
24	could yield inconsistent or contradictory judgments and increase the delay and expense to all			
25	parties and the court system. A class action presents fewer management difficulties and provides			
26	the benefits of a single adjudication, economy of scale, and comprehensive supervision by a single			
27	court.			
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77. Risk of Inconsistent or Dispositive Adjudications and the Appropriateness of 1 2 Final Injunctive or Declaratory Relief (Fed. R. Civ. P. 23(b)(1) and (2)). In the alternative, this 3 action may properly be maintained as a class action, because: a. the prosecution of separate actions by individual members of the Class would create 4 a risk of inconsistent or varying adjudication with respect to individual Class 5 members which would establish incompatible standards of conduct for Defendants; 6 7 or 8 b. the prosecution of separate actions by individual Class members would create a risk of adjudications with respect to individual Class members which would, as a 9 practical matter, be dispositive of the interests of other Class members not parties 10 to the adjudications, or substantially impair or impede their ability to protect their 11 12 interests; or 13 c. Defendants have acted or refused to act on grounds generally applicable to the Class, thereby making appropriate final injunctive or corresponding declaratory 14 relief with respect to the Class as a whole. 15 78. Issue Certification (Fed. R. Civ. P. 23(c)(4)). In the alternative, the common 16 questions of fact and law, set forth in Paragraph 73, are appropriate for issue certification on behalf 17 18 of the proposed Class. 19 **VI. CAUSES OF ACTION** 20 COUNT I **BREACH OF FIDUCIARY DUTY** 21 22 79. Plaintiff re-alleges and incorporates by reference all paragraphs as if fully set forth 23 herein. 24 80. Under common law, Defendants owed fiduciary duties to Plaintiff and Class 25 members who maintained accounts in the Wells Fargo Bank Deposit Sweep Program. 26 81. A fiduciary relationship existed between Defendants, as financial and/or investment 27 advisors, on the one hand, and Plaintiff and Class members, as advisees, on the other hand, 28 regarding the Wells Fargo Bank Deposit Sweep Program, including Defendants' holding and 13 CLASS ACTION COMPLAINT

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control over funds that belonged to its clients, such as Plaintiff and Class members, regarding their
 cash sweep balances.

82. As fiduciaries, Defendants owed Plaintiff and Class members the highest degree of trust and confidence in the services it provided to them in the operation of the Wells Fargo Bank Deposit Sweep Program. Defendants' fiduciary duties to Plaintiff and Class members, include, but are not limited to: (a) a duty of care to act in the best interests of clients; (b) a duty of loyalty to clients; (c) a duty of prudence in handling funds that belong to clients; and (d) a duty of good faith to act honestly with respect to client funds. In executing these fiduciary duties, Defendants had a duty to act exclusively for the benefit of Plaintiff and Class members in the operation of the Wells Fargo Bank Deposit Sweep Program.

83. Because of the special agency relationship between Plaintiff and Class members, on the one hand, and Defendants, on the other hand, Plaintiff and Class members relied on Defendants' expertise in knowledge, ability, and skill in the operation of the Wells Fargo Bank Deposit Sweep Program.

16 84. Defendants breached their fiduciary duties by failing to act in the best interests of
17 clients, including Plaintiff and Class members, by not negotiating and paying a reasonable interest
18 rate on the cash balance in their clients' accounts; and by placing their own interests ahead of their
19 clients' interests by securing increased net interest income at the expense of its clients.

85. As a direct and proximate result of Defendants' conduct as alleged herein, Plaintiff
and Class members suffered damages in an amount to be determined at trial and seek disgorgement
of any undue and unjust gains of Defendants, punitive damages, as well as all other equitable relief
deemed just and proper.

86. Defendants' conduct also warrants a punitive damage award because Defendants
are guilty of oppression and engaged in conduct that is outrageous and exhibited reckless
indifference to the rights of its clients, including Plaintiff and Class members.

COUNT II GROSS NEGLIGENCE

87. Plaintiff re-alleges and incorporates by reference all paragraphs as if fully set forth
4 herein.

5 88. Defendants, as fiduciaries, owed Plaintiff and Class members certain duties in the
6 operation of the Wells Fargo Bank Deposit Sweep Program.

89. A fiduciary relationship existed between Defendants, as financial and/or investment
advisers, on the one hand, and Plaintiff and Class members, as advisees, on the other hand,
regarding the Wells Fargo Bank Deposit Sweep Program, including Defendants' holding and
control over funds that belonged to Plaintiff and Class members.

90. Defendants' duties to Plaintiff and Class members, included, but are not limited to,
operating the Wells Fargo Bank Deposit Sweep Program for the benefit of their clients, such as
Plaintiff and Class members; and negotiating and paying available reasonable interest rates for
their clients' cash sweep balances.

15 91. Defendants breached their duties by failing to act in the best interests of Plaintiff
16 and Class members, including by not negotiating and paying the available reasonable interest rates
17 on the cash balances in their clients' accounts; and by placing their own interests ahead of
18 Plaintiffs' and Class members' interests by securing increased net interest income at the expense
19 of their clients.

20 92. Defendants' conduct as alleged in this Complaint was grossly negligent because
21 their self-serving conduct demonstrates a complete lack of care and reckless disregard for their
22 clients' interests. Defendants' conduct also demonstrates an extreme departure from the ordinary
23 standard of care.

24 93. Defendants' gross negligence directly and proximately caused harm to Plaintiff and
25 the Class members. As a result, Plaintiff and Class members suffered damages in an amount to be
26 determined at trial.

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COUNT III BREACH OF IMPLIED COVENANT OF GOOD FAITH AND FAIR DEALING

94. Plaintiff re-alleges and incorporates by reference all paragraphs as if fully set forth herein.

95. The General Agreement, which incorporated the Cash Sweep Disclosure, entered into by Defendants on the one hand and Plaintiff and Class members on the other, provides that New York law applies to services offered by Defendants, including the Wells Fargo Bank Deposit Sweep Program.

96. Under New York common law, a covenant of good faith and fair dealing is implied into every contract.

97. Plaintiff and Class members contracted with Defendants to provide them with financial and/or investment services, including a contractual obligation by Defendants to obtain for Plaintiff and Class members rates of return on their cash balances that are reasonable and to otherwise act as an agent of the clients in the operation of the Wells Fargo Bank Deposit Sweep Program.

98. These contracts were subject to implied covenants of good faith and fair dealing that all parties would act in good faith and with reasonable efforts to perform their contractual duties (both explicit and implied) and not to impair the rights of other parties to receive the rights, benefits, and reasonable expectations under the contracts. These included the covenants that Defendants would act fairly and in good faith in carrying out its contractual obligations to provide Plaintiff and Class member with fair and reasonable rates of return on their cash sweep balances.

99 Defendants breached these implied covenants of good faith and fair dealing by failing to provide Plaintiff and Class member with fair and reasonable rates of return on their cash sweep balances. Defendants, instead of providing fair and reasonable rates of return on their 26 clients' cash sweep balances, provided far below market rates of return that its clients could have 27 otherwise earned on their cash.

16 CLASS ACTION COMPLAINT

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1 100. Plaintiff and Class members fulfilled all the terms and obligations of their contract,
 2 including paying for Defendants' financial and/or investment services.

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101. Defendants' failure to act in good faith in providing fair and reasonable rates of return on their customers' cash sweep balances denied Plaintiff and Class members the full benefit of their bargain. Plaintiff and Class members received a minimal return on their cash sweep balances that were less than what they could have otherwise earned and less than their reasonable expectations under their contract with Defendants.

8 102. As a result of Defendants' breach of the implied covenant of good faith and fair
9 dealing, Plaintiff and Class members sustained damages in an amount to be determined by this
10 Court, including interest on all liquidated sums. Plaintiff also seeks restitution and disgorgement
11 of profits wrongfully obtained.

<u>COUNT IV</u> BREACH OF CONTRACT

14 103. Plaintiff re-alleges and incorporates by reference all paragraphs as if fully set forth
15 herein.

16 104. Plaintiff and Class members entered into the General Agreement, which
17 incorporates the Cash Sweep Disclosure terms, whereby Defendants are obligated to provide
18 Plaintiff and Class members with financial and/or investment services, including a contractual
19 obligation to negotiate for Plaintiff and Class members rates of return on their cash balances that
20 are reasonable and to otherwise act in the best interest of the clients in the operation of the Wells
21 Fargo Bank Deposit Sweep Program.

105. Pursuant to the General Agreement and Cash Sweep Disclosure, Defendants were
and continue to be contractually obligated to obtain for Plaintiff and Class members rates of return
on their cash sweep balances that are reasonable and to otherwise act as in the best interests of the
clients in the operation of the Wells Fargo Bank Deposit Sweep Program.

26 106. As alleged herein, the rates of return paid to Plaintiff and Class members on their
27 cash sweep balances were not fair and reasonable. As a result, Defendants breached the contract
28 with Plaintiff and Class members.

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1	107. Accordingly, Plaintiffs and Class members were harmed by Defendants' breach;			
2	and sustained damages in an amount to be determined at trial.			
3	<u>COUNT V</u>			
4	UNJUST ENRICHMENT			
5	108. Plaintiff re-alleges and incorporates by reference all paragraphs as if fully set forth			
6	herein.			
7	109. Because of Defendants' wrongful conduct as alleged herein, Plaintiff and Class			
8	members received lower interest payments on their cash sweep balances than they would have in			
9	a reasonable and fair market.			
10	110. Because of Defendants' wrongful conduct as alleged herein, Defendants unjustly			
11	received a benefit at the expense of Plaintiff and Class members in the form of increased interest			
12	income that belonged to Plaintiff and Class members.			
13	111. It would be unjust and inequitable to allow Defendants to retain these wrongfully			
14	obtained benefits.			
15	112. Plaintiff and Class members are entitled to restitution and disgorgement of the			
16	benefits unjustly obtained, plus interest, in an amount to be proven at trial.			
17	PRAYER FOR RELIEF			
18	WHEREFORE, Plaintiff, individually and on behalf of the members of the Class defined			
19	above, respectfully request that this Court enter:			
20	(a) An order certifying this case as a class action under Federal Rule of Civil Procedure			
21	23, appointing Plaintiff as the Class representative, and appointing the undersigned as			
22	Class counsel;			
23	(b) A judgment awarding Plaintiff and Class members appropriate monetary relief,			
24	including actual damages, equitable relief, restitution, and disgorgement;			
25	(c) An order entering injunctive and declaratory relief as appropriate under the applicable			
26	law;			
27	(d) An order awarding Plaintiff and the Class pre-judgment and/or post-judgment interest			
28	as prescribed by law;			
	18			
	CLASS ACTION COMPLAINT			
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1	(e) An order awarding reasonable attorneys' fees and costs as permitted by law; and	
2	(f) All other and further relief as may be just and proper.	
3	DEMAND FOR JURY TRIAL	
4	Plaintiff hereby demands a jury trial.	
5	Dated: August 8, 2024 GIBBS LAW GROUP LLP	
6		
7	<u>/s/ Rosemary M. Rivas</u> Rosemary M. Rivas	
8	Rosanne L. Mah	
9	Brian E. Johnson (<i>pro hac vice forthcoming</i>) 1111 Broadway, Suite 2100	
10	Oakland, California 94607 (510) 350-9700 (tel.)	
11	(510) 350-9701 (fax) rmr@classlawgroup.com	
12	rlm@classlawgroup.com	
13	bej@classlawgroup.com	
14	Attorneys for Plaintiff Daniel Varady	
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	CLASS ACTION COMPLAINT	

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JS-CAND 44 (Rev. 10/2020)

DATE

Print

JS-CAND 44 (Rev. 10/2020) The JS-CAND 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of

Court to initiate the civil docke	et sheet. (SEE INSTRUCTIONS C				ine states in september 1974,	is required for the creat of
I. (a) PLAINTIFFS				DEFENDANTS		
Daniel Varady				Wells Fargo & Company and Wells Fargo Clearing Services, LLC,		
(b) County of Residence of First Listed Plaintiff (EXCEPT IN U.S. PLAINTIFF CASES)				dba Wells Fargo Advis County of Residence of Fi (IN U.S. PLAINTIFF CASES)	sors irst Listed Defendant ONLY)	
Union County	,			NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED.		
Rosemary M. Rivas (SI	Address, and Telephone Number) BN 209147), Gibbs Law Grou 2100, Oakland, CA 94607; (51			Attorneys (If Known)		
II. BASIS OF JURIS	SDICTION (Place an "X" in	One Box Only)		IZENSHIP OF PRINC Diversity Cases Only)	IPAL PARTIES (Place an and One l	"X" in One Box for Plaintiff Box for Defendant)
1 U.S. Government Plaintiff 3 Federal Question (U.S. Government Not a Party)			Citizer	PTF n of This State	DEF 1 Incorporated <i>or</i> Prin of Business In This	PTF DEF cipal Place 4 X 4 State
2 U.S. Government Defend	ant X 4 Diversity (Indicate Citizenship of	Parties in Item III)	Citizer	n of Another State X 2 n or Subject of a 3 n Country	2 Incorporated <i>and</i> Pri of Business In Anot 3 Foreign Nation	
IV. NATURE OF SU	UIT (Place an "X" in One Box	Only)				
CONTRACT		RTS		FORFEITURE/PENALTY	BANKRUPTCY	OTHER STATUTES
110 Insurance 120 Marine	PERSONAL INJURY 310 Airplane	PERSONAL I 365 Personal Inju		625 Drug Related Seizure of Property 21 USC § 881	422 Appeal 28 USC § 158 423 Withdrawal 28 USC	375 False Claims Act 376 Qui Tam (31 USC
130 Miller Act	315 Airplane Product Liability	Liability		690 Other	§ 157	§ 3729(a))
140 Negotiable Instrument	320 Assault, Libel & Slander	367 Health Care/ Pharmaceuti		LABOR	PROPERTY RIGHTS	400 State Reapportionment 410 Antitrust
150 Recovery of Overpayment Of	330 Federal Employers' Liability	Injury Produ		710 Fair Labor Standards Act		430 Banks and Banking
Veteran's Benefits	340 Marine	368 Asbestos Per		720 Labor/Management Relations	830 Patent 835 Patent—Abbreviated New	450 Commerce
151 Medicare Act	345 Marine Product Liability	Product Liab		740 Railway Labor Act	Drug Application	460 Deportation
152 Recovery of Defaulted	350 Motor Vehicle	PERSONAL PR	ROPERTY	751 Family and Medical	840 Trademark	470 Racketeer Influenced &
Student Loans (Excludes Veterans)	355 Motor Vehicle Product	370 Other Fraud	din	Leave Act	880 Defend Trade Secrets	Corrupt Organizations
153 Recovery of	Liability	371 Truth in Len 380 Other Person	ē	790 Other Labor Litigation	Act of 2016	480 Consumer Credit
Overpayment	360 Other Personal Injury	Damage	iai i toperty	791 Employee Retirement	SOCIAL SECURITY	485 Telephone Consumer Protection Act
of Veteran's Benefits	362 Personal Injury -Medical Malpractice	385 Property Dar	nage Product	Income Security Act	861 HIA (1395ff)	490 Cable/Sat TV
160 Stockholders' Suits X 190 Other Contract	-	Liability		IMMIGRATION 462 Naturalization	862 Black Lung (923)	850 Securities/Commodities/
195 Contract Product Liability	CIVIL RIGHTS	PRISONER PE	TITIONS	Application	863 DIWC/DIWW (405(g)) 864 SSID Title XVI	Exchange
196 Franchise	440 Other Civil Rights	HABEAS CO	ORPUS	465 Other Immigration	865 RSI (405(g))	890 Other Statutory Actions 891 Agricultural Acts
REAL PROPERTY	441 Voting	463 Alien Detain		Actions	FEDERAL TAX SUITS	893 Environmental Matters
210 Land Condemnation	442 Employment 443 Housing/	510 Motions to V Sentence	acate		870 Taxes (U.S. Plaintiff or	895 Freedom of Information
220 Foreclosure	Accommodations	530 General			Defendant)	Act
230 Rent Lease & Ejectment	445 Amer. w/Disabilities-	535 Death Penalt	у		871 IRS-Third Party 26 USC	896 Arbitration
240 Torts to Land	Employment	OTHE	R		§ 7609	899 Administrative Procedure Act/Review or Appeal of
245 Tort Product Liability	446 Amer. w/Disabilities–Other	540 Mandamus &	& Other			Agency Decision
290 All Other Real Property	448 Education	550 Civil Rights				950 Constitutionality of State
		555 Prison Condi				Statutes
		560 Civil Detaine				
		Conditions of Confinement				
V. ORIGIN (Place an "X" in One Box Only) X 1 Original 2 Removed from 3 Remanded from 4 Reinstated or 5 Transferred from 6 Multidistrict 8 Multidistrict Proceeding State Court Appellate Court Reopened Another District (specify) Litigation-Transfer Litigation-Direct File						
	te the U.S. Civil Statute under 28 U.S.C. § 1332	which vou are fili	ng <i>(Do not c</i>	ite iurisdictional statutes unless o	liversity):	
AUTION	ief description of cause:					
		ntract and imr	lied cover	ant of good faith and fai	r dealing: gross pegligen	ce; and unjust enrichment
	N X CHECK IF THIS IS A UNDER RULE 23, Fee	CLASS ACTION		AND \$	CHECK YES only if der JURY DEMAND:	
VIII. RELATED CAS IF ANY (See instru	JUDUE	Vince Chhabria	a	DOCKET NUMBER	3:24-cv-04616	
IX. DIVISIONAL ASSIGNMENT (Civil Local Rule 3-2) (Place an "X" in One Box Only) X SAN FRANCISCO/OAKLAND Text SAN JOSE EUREKA-MCKINLEYVILLE						

08/08/2024	SIGNATURE OF ATTORNEY OF RECORD

Save As...

Reset

/s/ Rosemary M. Rivas

INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS-CAND 44

Authority For Civil Cover Sheet. The JS-CAND 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- **I. a) Plaintiffs-Defendants.** Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)."
- **II.** Jurisdiction. The basis of jurisdiction is set forth under Federal Rule of Civil Procedure 8(a), which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.
 - (1) United States plaintiff. Jurisdiction based on 28 USC §§ 1345 and 1348. Suits by agencies and officers of the United States are included here.
 - (2) <u>United States defendant</u>. When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.
 - (3) Federal question. This refers to suits under 28 USC § 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.
 - (4) <u>Diversity of citizenship</u>. This refers to suits under 28 USC § 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; NOTE: federal question actions take precedence over diversity cases.)
- **III. Residence (citizenship) of Principal Parties.** This section of the JS-CAND 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- **IV.** Nature of Suit. Place an "X" in the appropriate box. If the nature of suit cannot be determined, be sure the cause of action, in Section VI below, is sufficient to enable the deputy clerk or the statistical clerk(s) in the Administrative Office to determine the nature of suit. If the cause fits more than one nature of suit, select the most definitive.
- V. Origin. Place an "X" in one of the six boxes.
 - (1) <u>Original Proceedings</u>. Cases originating in the United States district courts.
 - (2) <u>Removed from State Court</u>. Proceedings initiated in state courts may be removed to the district courts under Title 28 USC § 1441. When the petition for removal is granted, check this box.
 - (3) <u>Remanded from Appellate Court</u>. Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.
 - (4) <u>Reinstated or Reopened</u>. Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date.
 - (5) <u>Transferred from Another District</u>. For cases transferred under Title 28 USC § 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.
 - (6) <u>Multidistrict Litigation Transfer</u>. Check this box when a multidistrict case is transferred into the district under authority of Title 28 USC § 1407. When this box is checked, do not check (5) above.
 - (8) <u>Multidistrict Litigation Direct File</u>. Check this box when a multidistrict litigation case is filed in the same district as the Master MDL docket.

Please note that there is no Origin Code 7. Origin Code 7 was used for historical records and is no longer relevant due to changes in statute.

- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. Do not cite jurisdictional statutes unless diversity. Example: U.S. Civil Statute: 47 USC § 553. Brief Description: Unauthorized reception of cable service.
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Federal Rule of Civil Procedure 23.

Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction.

Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.

- VIII. Related Cases. This section of the JS-CAND 44 is used to identify related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.
- IX. Divisional Assignment. If the Nature of Suit is under Property Rights or Prisoner Petitions or the matter is a Securities Class Action, leave this section blank. For all other cases, identify the divisional venue according to Civil Local Rule 3-2: "the county in which a substantial part of the events or omissions which give rise to the claim occurred or in which a substantial part of the property that is the subject of the action is situated."

Date and Attorney Signature. Date and sign the civil cover sheet.