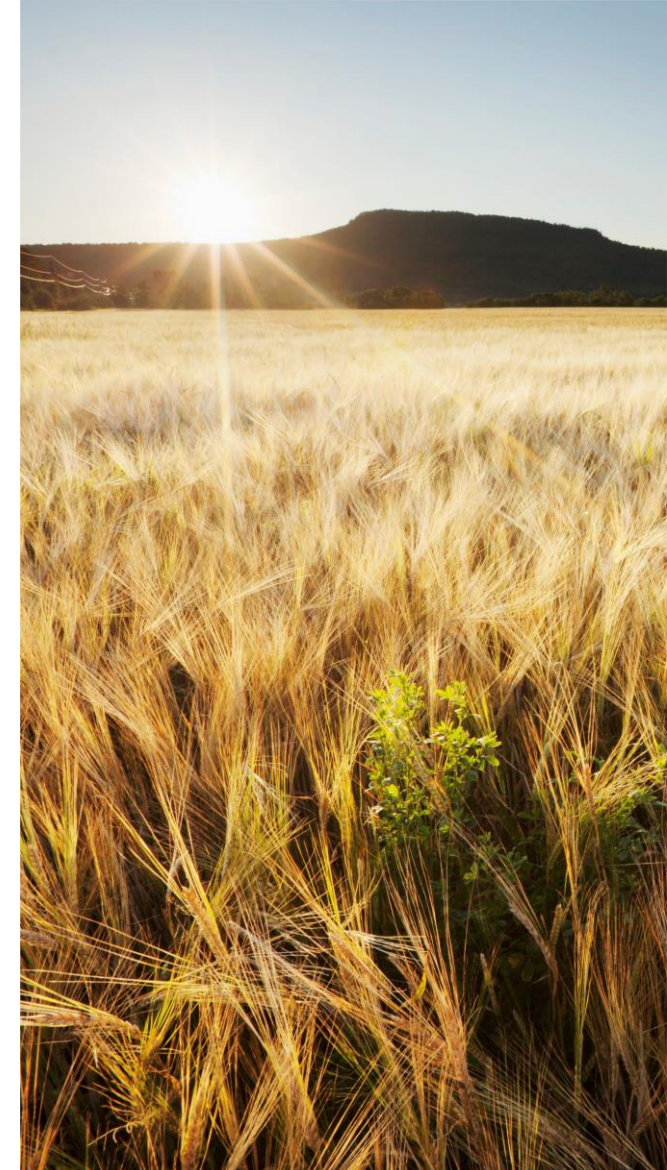


# How can standardized, automated, processes propel global growth and business transformation?

Gaining a comprehensive view of processes to help meet the pace of change in more than 70 countries

One of the world's largest plant breeding companies, KWS SAAT SE & Co. KGaA (KWS Group) is a trusted partner for farmers seeking high-quality, high-yield seed – from corn to sugar beets to cereals. Facing transformative industry challenges such as fluctuating food supply and demand, climate change, and the attraction and retention of young talent, KWS Group wanted to focus on **global process excellence** to harmonize and improve its operations. It sought a technology solution that would help it tap into the power of process transformation and sow the seeds for its own sustainable future.



# Managing business processes deftly to meet diverse market challenges with SAP Signavio solutions

## Before: Challenges and opportunities

- Centralize and standardize administrative functions to increase collaboration, align business and IT systems, and facilitate and modernize operations
- Introduce a global administrative service delivery model for all KWS businesses
- Build highly efficient, end-to-end processes aided by a new process excellence team

## Why SAP

- SAP Signavio Process Transformation Suite, supporting both a comprehensive process view and functionalities beyond process mapping to promote highly standardized processes, automation, system alignment, and efficient team organization and management
- SAP Signavio Process Collaboration Hub, enabling sharing of process insights
- SAP Signavio Process Governance solution, helping automate and speed up governance processes

## After: Value-driven results

- Increased process mindset among employees, enhanced operational excellence, and more customer-oriented thinking across the organization
- Greater transparency, with individuals benefiting from clear responsibilities and accessible information
- Enhanced ability to quickly identify the root causes of problems and identify country-specific variants in core operations to realize process excellence
- A clearer definition of how the business wants to operate and a higher level of transparency, helping KWS foster global growth and tackle challenges effectively

“The benefits of SAP Signavio solutions really showed that we have made the right investment: the ease of use, the **end-to-end perspective on operations**, and the positive results delighted not only our management but also the entire KWS team.”

Sven Kirsten, Process Excellence Manager, KWS SAAT SE & Co. KGaA

>1,000

Processes transferred to SAP Signavio solutions in only six months

Shorter

Governance-process cycle times and smoother operations thanks to intelligent automation