

IDOM 四半期データ

連結業績推移(単位:百万円、百万円未満を切り捨て)

(百万円)	22/2期				23/2期				24/2期				25/2期				25/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
売上高	117,013	227,775	344,620	459,532	135,601	225,478	324,248	416,514	105,258	203,696	307,710	419,852	124,558	249,651		500,000	
YoY	39.8%	27.9%	22.2%	20.8%	15.9%	-1.0%	-5.9%	-9.4%	-22.4%	-9.7%	-5.1%	0.8%	18.3%	22.6%		19.1%	
売上原価	95,264	185,308	280,249	373,519	113,198	187,209	267,921	341,964	88,142	168,792	254,310	346,519	103,041	205,350		409,800	
YoY	38.1%	28.6%	22.9%	21.4%	18.8%	1.0%	-4.4%	-8.4%	-22.1%	-9.8%	-5.1%	1.3%	16.9%	21.7%		18.3%	
売上総利益	21,748	42,466	64,371	86,013	22,402	38,269	56,326	74,549	17,116	34,903	53,399	73,333	21,517	44,300		90,200	
YoY	47.7%	25.0%	19.0%	18.1%	3.0%	-9.9%	-12.5%	-13.3%	-23.6%	-8.8%	-5.2%	-1.6%	25.7%	26.9%		23.0%	
販管費	16,663	33,025	49,610	67,528	17,145	29,652	42,211	55,865	14,344	27,805	42,570	57,216	17,068	34,217		69,900	
YoY	12.0%	10.4%	9.1%	8.5%	2.9%	-10.2%	-14.9%	-17.3%	-16.3%	-6.2%	0.9%	2.4%	19.0%	23.1%		22.2%	
営業利益	5,084	9,440	14,760	18,485	5,256	8,616	14,115	18,684	2,771	7,098	10,829	16,117	4,449	10,083		20,300	
YoY	-	132.9%	71.3%	74.9%	3.4%	-8.7%	-4.4%	1.1%	-47.3%	-17.6%	-23.3%	-13.7%	60.6%	42.1%		26.0%	
経常利益	4,911	9,011	14,046	17,561	5,053	8,280	13,698	18,146	2,696	6,918	10,597	15,826	4,314	9,603		19,800	
YoY	-	186.3%	79.0%	82.1%	2.9%	-8.1%	-2.5%	3.3%	-46.6%	-16.4%	-22.6%	-12.8%	60.0%	38.8%		25.1%	
親会社株主に帰属する当期純利益	2,752	5,311	8,738	10,794	5,377	7,516	11,219	14,205	1,868	4,823	7,237	11,442	2,901	6,485		13,600	
YoY	-	286.3%	67.2%	627.4%	95.4%	41.5%	28.4%	31.6%	-65.3%	-35.8%	-35.5%	-19.5%	55.3%	34.5%		18.9%	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
売上高	117,013	110,761	116,845	114,912	135,601	89,877	98,769	92,266	105,258	98,438	104,013	112,142	124,558	125,092			
YoY	39.8%	17.4%	12.4%	16.7%	15.9%	-18.9%	-15.5%	-19.7%	-22.4%	9.5%	5.3%	21.5%	18.3%	27.1%			
売上原価	95,264	90,043	94,940	93,270	113,198	74,010	80,712	74,043	88,142	80,650	85,517	92,208	103,041	102,309			
YoY	38.1%	19.8%	13.2%	16.9%	18.8%	-17.8%	-15.0%	-20.6%	-22.1%	9.0%	6.0%	24.5%	16.9%	26.9%			
売上総利益	21,748	20,718	21,904	21,642	22,402	15,867	18,057	18,222	17,116	17,787	18,495	19,933	21,517	22,782			
YoY	47.7%	7.7%	8.8%	15.7%	3.0%	-23.4%	-17.6%	-15.8%	-23.6%	12.1%	2.4%	9.4%	25.7%	28.1%			
販管費	16,663	16,362	16,584	17,918	17,145	12,506	12,559	13,653	14,344	13,460	14,764	14,645	17,068	17,148			
YoY	12.0%	8.8%	6.5%	6.9%	2.9%	-23.6%	-24.3%	-23.8%	-16.3%	7.6%	17.6%	7.3%	19.0%	27.4%			
営業利益	5,084	4,356	5,319	3,724	5,256	3,360	5,498	4,568	2,771	4,326	3,730	5,288	4,449	5,633			
YoY	-	3.6%	16.6%	90.6%	3.4%	-22.9%	3.4%	22.7%	-47.3%	28.8%	-32.2%	15.8%	60.6%	30.2%			
経常利益	4,911	4,099	5,035	3,514	5,053	3,227	5,417	4,448	2,696	4,221	3,679	5,229	4,314	5,289			
YoY	-	10.8%	7.1%	96.1%	2.9%	-21.3%	7.6%	26.6%	-46.6%	30.8%	-32.1%	17.6%	60.0%	25.3%			
親会社株主に帰属する当期純利益	2,752	2,559	3,426	2,056	5,377	2,139	3,703	2,985	1,868	2,954	2,413	4,205	2,901	3,583			
YoY	-	11.7%	-11.0%	-	95.4%	-16.4%	8.1%	45.2%	-65.3%	38.1%	-34.8%	40.9%	55.3%	21.3%			



個別業績推移(単位:百万円、百万円未満を切り捨て)

(百万円)	22/2期				23/2期				24/2期				25/2期				25/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
売上高	78,540	150,239	229,492	306,733	90,012	178,303	275,877	366,069	103,867	200,597	302,535	413,206	122,759	245,381		491,000	
YoY	20.8%	12.0%	10.6%	11.3%	14.6%	18.7%	20.2%	19.3%	15.4%	12.5%	9.7%	12.9%	18.2%	22.3%		18.8%	
売上原価	62,983	120,147	184,012	245,661	74,637	147,944	228,318	301,226	87,222	166,737	250,920	342,143	101,977	202,402		403,800	
YoY	17.8%	12.1%	11.4%	12.0%	18.5%	23.1%	24.1%	22.6%	16.9%	12.7%	9.9%	13.6%	16.9%	21.4%		18.0%	
売上総利益	15,557	30,092	45,479	61,071	15,375	30,359	47,559	64,842	16,645	33,859	51,615	71,062	20,782	42,978		87,200	
YoY	34.9%	11.4%	7.5%	8.2%	-1.2%	0.9%	4.6%	6.2%	8.3%	11.5%	8.5%	9.6%	24.9%	26.9%		22.7%	
販管費	12,283	23,983	35,680	49,164	11,678	23,601	35,559	48,430	13,860	26,637	40,681	54,333	16,290	32,475		66,700	
YoY	2.5%	1.0%	-0.2%	1.2%	-4.9%	-1.6%	-0.3%	-1.5%	18.7%	12.9%	14.4%	12.2%	17.5%	21.9%		22.8%	
人件費	5,127	10,070	14,775	20,575	4,584	9,448	14,050	18,649	5,575	10,815	16,186	21,434	6,356	13,428		-	
YoY	11.6%	6.1%	2.3%	5.7%	-10.6%	-6.2%	-4.9%	-9.4%	21.6%	14.5%	15.2%	14.9%	14.0%	24.2%		-	
業務委託料	569	1,173	1,824	2,449	635	1,272	1,936	2,630	748	1,382	2,308	3,138	1,068	2,093		-	
YoY	-1.9%	4.0%	8.8%	3.7%	11.6%	8.4%	6.1%	7.4%	17.8%	8.6%	19.2%	19.3%	42.8%	51.4%		-	
支払手数料	598	1,037	1,441	1,845	534	961	1,429	1,901	825	1,358	1,956	2,668	1,231	2,191		-	
YoY	-17.5%	-7.9%	-8.0%	-3.5%	-10.7%	-7.3%	-0.8%	3.0%	54.5%	41.3%	36.9%	40.3%	49.2%	61.3%		-	
減価償却費	555	1,103	1,651	2,220	571	1,156	1,747	2,374	610	1,228	1,752	2,400	634	1,217		-	
YoY	-8.9%	-8.8%	-8.4%	-7.5%	2.9%	4.8%	5.8%	6.9%	6.8%	6.2%	0.3%	1.1%	3.9%	-0.9%		-	
広告宣伝費	1,471	2,764	4,227	5,952	1,432	2,966	4,701	6,974	1,633	3,482	5,665	7,895	2,201	4,083		-	
YoY	-3.2%	-6.7%	-5.6%	-11.0%	-2.7%	7.3%	11.2%	17.2%	14.0%	17.4%	20.5%	13.2%	34.8%	17.3%		-	
地代家賃	2,535	5,069	7,667	10,210	2,415	4,882	7,310	9,798	2,650	5,192	7,902	10,749	2,958	5,933		-	
YoY	0.5%	1.8%	2.8%	2.4%	-4.7%	-3.7%	-4.7%	-4.0%	9.7%	6.3%	8.1%	9.7%	11.6%	14.3%		-	
その他	1,426	2,763	4,092	5,910	1,504	2,913	4,383	6,101	1,815	3,177	4,909	6,045	1,838	3,526		-	
YoY	-0.4%	-2.7%	-5.2%	1.9%	5.5%	5.4%	7.1%	3.2%	20.7%	9.1%	12.0%	-0.9%	1.3%	11.0%		-	
営業利益	3,273	6,108	9,798	11,907	3,696	6,757	12,000	16,412	2,785	7,222	10,933	16,729	4,491	10,503		20,500	
YoY	-	87.0%	49.5%	51.5%	12.9%	10.6%	22.5%	37.8%	-24.6%	6.9%	-8.9%	1.9%	61.3%	45.4%		22.5%	
経常利益	3,220	5,939	9,556	11,573	3,644	6,560	11,713	15,998	2,703	7,015	10,709	16,404	4,366	10,004		19,800	
YoY	-	91.5%	50.8%	51.4%	13.2%	10.5%	22.6%	38.2%	-25.8%	6.9%	-8.6%	2.5%	61.5%	42.6%		20.7%	
当期純利益	1,424	3,170	5,191	6,553	4,629	8,575	12,102	20,020	1,843	4,871	7,296	11,864	3,029	6,873		13,600	
YoY	-	58.1%	24.3%	-	225.1%	170.5%	133.1%	205.5%	-60.2%	-43.2%	-39.7%	-40.7%	64.4%	41.1%		14.6%	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
売上高	78,540	71,698	79,252	77,241	90,012	88,290	97,574	90,191	103,867	96,729	101,938	110,670	122,759	122,621			
YoY	20.8%	3.7%	8.1%	13.2%	14.6%	23.1%	23.1%	16.8%	15.4%	9.6%	4.5%	22.7%	18.2%	26.8%			
売上原価	62,983	57,163	63,865	61,648	74,637	73,306	80,374	72,908	87,222	79,515	84,182	91,222	101,977	100,425			
YoY	17.8%	6.5%	10.1%	13.9%	18.5%	28.2%	25.8%	18.3%	16.9%	8.5%	4.7%	25.1%	16.9%	26.3%			
売上総利益	15,557	14,535	15,386	15,592	15,375	14,983	17,200	17,283	16,645	17,213	17,755	19,447	20,782	22,196			
YoY	34.9%	-6.1%	0.5%	10.2%	-1.2%	3.1%	11.8%	10.8%	8.3%	14.9%	3.2%	12.5%	24.9%	28.9%			
販管費	12,283	11,699	11,697	13,483	11,678	11,923	11,957	12,871	13,860	12,777	14,044	13,651	16,290	16,184			
YoY	2.5%	-0.4%	-2.7%	5.0%	-4.9%	1.9%	2.2%	-4.5%	18.7%	7.2%	17.5%	6.1%	17.5%	26.7%			
人件費	5,127	4,942	4,705	5,800	4,584	4,864	4,602	4,599	5,575	5,240	5,371	5,247	6,356	7,071			
YoY	11.6%	0.9%	-5.0%	15.7%	-10.6%	-1.6%	-2.2%	-20.7%	21.6%	7.7%	16.7%	14.1%	14.0%	34.9%			
業務委託料	569	604	650	624	635	636	664	693	748	633	926	829	1,068	1,025			
YoY	-1.9%	10.4%	18.6%	-9.0%	11.6%	5.3%	2.2%	11.1%	17.8%	-0.5%	39.5%	19.6%	42.8%	61.9%			
支払手数料	598	439	404	403	534	426	467	472	825	532	598	711	1,231	959			
YoY	-17.5%	9.7%	-8.2%	16.8%	-10.7%	-3.0%	15.6%	17.1%	54.5%	24.9%	28.1%	50.6%	49.2%	80.3%			
減価償却費	555	548	548	568	571	585	590	627	610	617	524	648	634	582			
YoY	-8.9%	-8.7%	-7.6%	-4.7%	2.9%	6.8%	7.7%	10.4%	6.8%	5.5%	-11.2%	3.3%	3.9%	-5.7%			
広告宣伝費	1,471	1,293	1,462	1,725	1,432	1,533	1,734	2,273	1,633	1,848	2,183	2,229	2,201	1,882			
YoY	-3.2%	-10.3%	-3.7%	-21.7%	-2.7%	18.6%	18.6%	31.8%	14.0%	20.5%	25.9%	-1.9%	34.8%	1.8%			
地代家賃	2,535	2,534	2,597	2,543	2,415	2,467	2,427	2,487	2,650	2,542	2,709	2,847	2,958	2,975			
YoY	0.5%	3.3%	4.6%	1.4%	-4.7%	-2.6%	-6.5%	-2.2%	9.7%	3.0%	11.6%	14.5%	11.6%	17.0%			
その他	1,426	1,337	1,328	1,818	1,504	1,408	1,470	1,717	1,815	1,362	1,731	1,136	1,838	1,687			
YoY	-0.4%	-4.9%	-10.2%	-10.2%	5.5%	5.3%	10.7%	-5.6%	20.7%	-3.3%	17.8%	-33.8%	1.3%	23.9%			
営業利益	3,273	2,835	3,689	2,109	3,696	3,060	5,242	4,412	2,785	4,436	3,711	5,796	4,491	6,011			
YoY	-	-23.9%	12.3%	61.7%	12.9%	7.9%	42.1%	109.2%	-24.6%	45.0%	-29.2%	31.4%	61.3%	35.5%			
経常利益	3,220	2,719	3,617	2,016	3,644	2,915	5,152	4,284	2,703	4,311	3,694	5,694	4,366	5,637			
YoY	-	-27.2%	11.8%	54.5%	13.2%	7.2%	42.4%	112.5%	-25.8%	47.9%	-28.3%	32.9%	61.5%	30.8%			
当期純利益	1,424	1,745	2,021	1,362	4,629	3,946	3,527	7,917	1,843	3,027	2,425	4,568	3,029	3,843			
YoY	-	-34.7%	-6.9%	-	225.1%	126.1%	74.5%	481.3%	-60.2%	-23.3%	-31.2%	-42.3%	64.4%	27.0%			

KPI	22/2期				23/2期				24/2期				25/2期				25/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
買取台数(台)	43,951	78,238	119,294	161,951	43,855	81,134	125,145	165,529	42,980	78,819	120,023	162,630	48,306	93,307			-
YoY	26.5%	14.6%	9.6%	8.8%	-0.2%	3.7%	4.9%	2.2%	-2.0%	-2.9%	-4.1%	-1.8%	12.4%	18.4%			-
直営店販売台数(台)	65,288	120,474	179,686	237,489	66,541	125,475	188,894	247,392	73,584	135,909	201,936	268,844	81,988	152,584			312,000
YoY	13.9%	9.6%	7.8%	8.0%	1.9%	4.2%	5.1%	4.2%	10.6%	8.3%	6.9%	8.7%	11.4%	12.3%			16.1%
小売台数(台)	38,808	72,694	107,636	140,119	37,547	70,186	102,955	135,599	39,266	73,777	106,483	144,487	38,842	75,917			155,000
YoY	11.6%	3.0%	2.7%	2.0%	-3.2%	-3.5%	-4.3%	-3.2%	4.6%	5.1%	3.4%	6.6%	-1.1%	2.9%			7.3%
卸売台数(台)	26,480	47,780	72,050	97,370	28,994	55,289	85,939	111,793	34,318	62,132	95,453	124,357	43,146	76,667			157,000
YoY	17.4%	21.4%	16.5%	18.0%	9.5%	15.7%	19.3%	14.8%	18.4%	12.4%	11.1%	11.2%	25.7%	23.4%			26.2%
直営店1店舗当たり販売台数*1	144	266	397	524	158	298	448	587	185	342	508	669	201	375			-
YoY	17.9%	12.8%	12.1%	12.2%	9.7%	12.0%	12.8%	12.0%	24.2%	21.7%	19.8%	14.0%	8.6%	10.9%			-
個別1台当たり売上高*2	1,202	1,247	1,277	1,291	1,352	1,421	1,460	1,479	1,411	1,475	1,502	1,536	1,497	1,608			-
YoY	6.0%	2.2%	2.7%	3.0%	12.5%	14.0%	14.3%	14.6%	4.4%	3.8%	2.9%	3.9%	6.1%	9.0%			-
個別1台当たり売上総利益*3	238	249	253	257	231	241	251	262	226	249	255	264	253	281			-
YoY	18.3%	1.6%	0.0%	0.4%	-3.1%	-3.2%	-0.8%	1.9%	-2.2%	3.3%	1.6%	0.8%	11.9%	12.9%			-
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	通期予想
直営店店舗数(店)*4	458	452	453	445	444	445	446	397	395	393	399	406	407	406			421
直営店純増数	-2	-6	1	-8	-1	1	1	-49	-2	-2	6	7	1	-1			15
加盟店店舗数(店)	65	65	66	65	63	63	63	63	62	62	61	61	61	61			-
買取台数(台)	43,951	34,287	41,056	42,657	43,855	37,279	44,011	40,384	42,980	35,839	41,204	42,607	48,306	45,001			
YoY	26.5%	2.3%	1.2%	6.5%	-0.2%	8.7%	7.2%	-5.3%	-2.0%	-3.9%	-6.4%	5.5%	12.4%	25.6%			
直営店販売台数(台)	65,288	55,186	59,212	57,803	66,541	58,934	63,419	58,498	73,584	62,325	66,027	66,908	81,988	70,596			
YoY	13.9%	4.9%	4.3%	8.6%	1.9%	6.8%	7.1%	1.2%	10.6%	5.8%	4.1%	14.4%	11.4%	13.3%			
小売台数(台)	38,808	33,886	34,942	32,483	37,547	32,639	32,769	32,644	39,266	34,511	32,706	38,004	38,842	37,075			
YoY	11.6%	-5.4%	2.1%	-0.2%	-3.2%	-3.7%	-6.2%	0.5%	4.6%	5.7%	-0.2%	16.4%	-1.1%	7.4%			
卸売台数(台)	26,480	21,300	24,270	25,320	28,994	26,295	30,650	25,854	34,318	27,814	33,321	28,904	43,146	33,521			
YoY	17.4%	26.7%	7.8%	22.5%	9.5%	23.5%	26.3%	2.1%	18.4%	5.8%	8.7%	11.8%	25.7%	20.5%			
直営店1店舗当たり販売台数*1	144	121	129	127	149	132	142	138	185	157	165	166	201	173			
YoY	17.9%	6.1%	7.5%	12.4%	3.5%	9.1%	10.1%	8.7%	24.2%	18.9%	16.2%	20.3%	8.6%	10.2%			
個別1台当たり売上高*2	1,202	1,299	1,338	1,336	1,352	1,498	1,538	1,541	1,411	1,552	1,556	1,654	1,497	1,736			
YoY	6.0%	-1.1%	3.6%	4.2%	12.5%	15.3%	14.9%	15.3%	4.4%	3.6%	1.2%	7.3%	6.1%	11.9%			
個別1台当たり売上総利益*3	238	263	259	269	231	254	271	295	226	276	268	290	253	314			
YoY	18.3%	-10.2%	-3.7%	1.5%	-2.9%	-3.4%	4.6%	9.7%	-2.2%	8.7%	-1.1%	-1.7%	11.9%	13.8%			
個別社員数(人)	3,422	3,291	3,202	3,072	3,135	3,021	2,965	2,968	3,243	3,204	3,218	3,350	3,861	3,906			

\*1 直営店1店舗当たり販売台数は、直営店販売台数÷店舗数(期首期末平均)、単位は台

\*2 個別1台当たり売上高は、個別売上高÷直営店販売台数、単位は千円

\*3 個別1台当たり売上総利益は、個別売上総利益÷直営店販売台数、単位は千円

\*4 2023年2月期Q4より直営店店舗数(店)のカウント基準を変更、従来基準では448店舗、出張専門の12店舗・オンライン販売専門の35店舗・商品展示用の4店舗を基準変更に伴いカウント対象から削除