

Vedanta

| Estimate change | |
|-----------------|--------------|
| TP change | ↓ |
| Rating change | \leftarrow |

| Bloomberg | VEDL IN |
|-----------------------|--------------|
| Equity Shares (m) | 3717 |
| M.Cap.(INRb)/(USDb) | 865.2 / 10.4 |
| 52-Week Range (INR) | 341 / 208 |
| 1, 6, 12 Rel. Per (%) | 2/-23/-30 |
| 12M Avg Val (INR M) | 3197 |
| Free float (%) | 36.3 |

Financials & Valuations (INR b)

| Tillalicials & Value | vii) ciions | it bj | |
|----------------------|-------------|-------|-------|
| Y/E March | 2023 | 2024E | 2025E |
| Sales | 1,473 | 1,391 | 1,487 |
| EBITDA | 344 | 265 | 317 |
| EBITDA margin | 23.4 | 19.0 | 21.3 |
| Attr. APAT | 105 | 45 | 85 |
| Adj. EPS (INR) | 28.3 | 12.2 | 23.0 |
| EPS Gr (%) | -46.2 | -56.8 | 87.9 |
| BV/Sh. (INR) | 106 | 73 | 74 |
| Ratios | | | |
| Net D:E | 1.1 | 2.2 | 2.2 |
| RoE (%) | 20.1 | 13.7 | 31.4 |
| RoCE (%) | 21.5 | 17.2 | 22.0 |
| Payout (%) | 358.9 | 322.0 | 97.4 |
| Valuations | | | |
| P/E (x) | 8.2 | 19.1 | 10.1 |
| P/BV | 2.2 | 3.2 | 3.2 |
| EV/EBITDA (x) | 4.7 | 7.3 | 6.3 |
| Div. Yield (%) | 43.6 | 16.9 | 9.6 |
| FCF Yield (%) | 22.2 | 5.4 | 15.9 |

Shareholding pattern (%)

| | <u>, , , , , , , , , , , , , , , , , , , </u> | , | |
|----------|---|--------|--------|
| As On | Sep-23 | Jun-23 | Sep-22 |
| Promoter | 63.7 | 68.1 | 69.7 |
| DII | 10.7 | 10.1 | 10.4 |
| FII | 7.9 | 7.6 | 8.3 |
| Others | 17.7 | 14.3 | 11.6 |

FII Includes depository receipts

CMP: INR233 TP: INR220 (-5%) Neutral

Healthy operational performance; focusing on debt reduction

- In 2QFY24, VEDL received a one-time revenue and EBITDA gain of INR47.6b related to the award of the final partial arbitration that VEDL has won in relation to a contract for Rajasthan Block. For a like-to-like comparison, we have adjusted 2QFY24 financials by excluding this one-time gain.
- Revenue stood at INR341b (up 6% YoY) and was 5% above our estimate of INR325b. Consolidated EBITDA stood at INR67b, in line with our estimate of INR65b. EBITDA was supported by improved operational efficiency and favorable input prices, which were partially offset by lower commodity prices and strategic hedging gains.
- Among segments, aluminum, steel and iron-ore businesses saw strong improvements in EBITDA, whereas Zinc India, Zinc International and copper verticals saw pressure on EBITDA.
- APAT stood at INR5b vs. our estimate of INR12b. Net debt stood at INR577b and net debt/EBITDA stood at 1.64x in 2QFY24 vs. 1.98x in 1QFY24.

Highlights from the management commentary

- VEDL has ~INR90b of debt that will be up for refinancing by 4QFY24 and has USD1b of debt that will be up for refinancing at HoldCo.
- HoldCo. has ~USD3.1b of debt maturing in FY25, including USD2b bonds.
- The recent arbitration case in favor of VEDL will reduce payout to the government by USD20m per quarter in the oil and gas vertical. VEDL would also receive INR10b per quarter over the next five quarter, which will increase the cash flow of the vertical.
- VEDL has earmarked ~USD150-200m as growth capex for its oil and gas vertical for drilling new wells, which should help the company manage the natural decline in fields. VEDL expects to spend ~USD1.7b as growth capex in FY24.

Valuation and view

- EBITDA performance, excluding the arbitration claim, has been largely in line with estimate. VEDL will continue to focus on debt reduction. The de-merger process is underway and is expected to be completed as per the timeline.
- We marginally reduce our FY25 EBITDA estimate by 4%, considering headwinds in the global commodity market, such as lower demand from China, a slowdown in China's real estate sector, uncertainties in the Middle East and low LME prices. We reiterate our Neutral rating on VEDL with an SoTP-based TP of INR220. At CMP of INR233, the stock is trading at FY25E EV/EBITDA of 6.3x and FY25E P/B multiple of 3.2x.

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Quarterly Performance (Consolidated)

(INR b)

| Y/E March | | FY2 | :3 | | | FY2 | 4E | | FY23 | FY24E | FY24E | Vs. Est. |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3QE | 4QE | | | 2Q | % |
| Net Sales | 386 | 367 | 341 | 379 | 337 | 342 | 351 | 361 | 1,473 | 1,391 | 325 | 5 |
| Change (YoY %) | 35.9 | 20.6 | 0.0 | -4.8 | -12.7 | -6.7 | 2.8 | -4.9 | 11.0 | -5.6 | | |
| Change (QoQ %) | -3.0 | -5.1 | -7.0 | 11.2 | -11.1 | 1.3 | 2.6 | 2.9 | | | | |
| Total Expenditure | 284 | 290 | 270 | 285 | 273 | 275 | 287 | 291 | 1,129 | 1,126 | | |
| EBITDA | 102 | 77 | 71 | 95 | 64 | 67 | 64 | 70 | 344 | 265 | 65 | 4 |
| Change (YoY %) | 1.8 | -25.7 | -34.6 | -30.6 | -37.0 | -12.7 | -10.1 | -26.1 | -23.2 | -23.1 | | |
| Change (QoQ %) | -25.2 | -24.5 | -8.2 | 33.8 | -32.1 | 4.6 | -5.4 | 10.0 | | | | |
| As % of Net Sales | 26.4 | 21.0 | 20.7 | 24.9 | 19.0 | 19.7 | 18.1 | 19.4 | 23.4 | 19.0 | | |
| Finance cost | 12 | 16 | 16 | 18 | 21 | 25 | 20 | 20 | 62 | 86 | | |
| DD&A | 25 | 26 | 27 | 28 | 26 | 26 | 26 | 26 | 106 | 104 | | |
| Other Income | 7 | 7 | 7 | 7 | 5 | 6 | 7 | 7 | 29 | 26 | | |
| PBT (before EO item) | 73 | 41 | 35 | 56 | 23 | 22 | 25 | 30 | 205 | 100 | | |
| EO exp. (income) | 0 | -2 | -9 | 13 | -18 | -43 | 0 | 0 | 2 | -61 | | |
| PBT (after EO item) | 73 | 44 | 44 | 43 | 41 | 65 | 25 | 30 | 203 | 161 | | |
| Total Tax | 16.7 | 16.7 | 13.0 | 11.3 | 7.8 | 90.9 | 6 | 8 | 57.7 | 113 | | |
| % Tax | 23.0 | 38.4 | 29.6 | 26.4 | 19.0 | 140.7 | 25.2 | 25.2 | 28.5 | 70.1 | | |
| Reported PAT | 56 | 27 | 31 | 31 | 33 | -9 | 19 | 23 | 145 | 65 | | |
| Profit from Asso. | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0 | 0 | 0.0 | 0 | | |
| Minority interest | 11.7 | 10.3 | 6.3 | 13.5 | 6.7 | 8.7 | 5 | 4 | 42.0 | 25 | | |
| APAT | 44 | 14 | 16 | 31 | 9 | 5 | 13 | 19 | 105 | 45 | 12 | (58) |
| Change (YoY %) | -1.3 | -69.4 | -63.4 | -49.5 | -80.5 | -65.7 | -13.8 | -40.4 | -46.2 | -56.8 | | |
| Change (QoQ %) | -28.3 | -67.8 | 9.6 | 99.6 | -72.4 | -43.3 | 175.7 | 38.0 | | | | |

Sources: MOFSL, Company

Note – 2Q FY24 financials have been adjusted by excluding one-time INR47.6 b revenue and EBITDA benefit recognized due to the award of final partial arbitration won in relation to contract for Rajasthan Block.

Exhibit 1: Business-wise EBITDA (INR b)

| Y/E March | | FY23 | 3 | | | FY24 | E | | FY23 | FY24E | FY24E | Vs. Est. |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|----------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3QE | 4QE | | | 2Q | % |
| EBITDA | 102.0 | 77.0 | 70.7 | 94.6 | 64.2 | 67.2 | 63.5 | 69.9 | 344.2 | 264.8 | 65 | 4 |
| Copper | (0.1) | 0.2 | (0.6) | 0.5 | (0.0) | (0.6) | 0.0 | 0.0 | (0.0) | (0.6) | | |
| Aluminum | 22.5 | 7.6 | 9.6 | 18.6 | 18.2 | 19.7 | 12.4 | 13.5 | 58.4 | 63.8 | | |
| Ironore | 3.6 | 2.1 | 0.5 | 3.6 | 1.6 | 3.2 | 1.5 | 1.5 | 9.9 | 7.8 | | |
| Power | 0.8 | 1.4 | 2.7 | 3.6 | 2.9 | 2.5 | 2.5 | 2.5 | 8.5 | 10.4 | | |
| Zinc-India | 51.4 | 44.1 | 37.1 | 42.6 | 33.5 | 31.4 | 36.8 | 41.9 | 175.1 | 143.6 | | |
| Zinc-Int | 5.9 | 5.9 | 3.1 | 4.4 | 2.8 | 2.9 | 1.5 | 1.7 | 19.3 | 9.0 | | |
| Oil&Gas | 20.8 | 20.2 | 20.0 | 16.8 | 11.5 | 11.0 | 8.6 | 8.4 | 77.8 | 39.4 | | |
| Steel | 0.9 | (0.1) | (0.7) | 3.0 | 0.2 | 1.2 | 1.2 | 1.2 | 3.2 | 3.7 | | |
| Others | (3.9) | (4.4) | (1.2) | 1.5 | (6.4) | (4.0) | (1.0) | (1.0) | (7.9) | (12.4) | | |
| Change (YoY %) | 1.8 | -25.7 | -34.6 | -30.6 | -37.0 | -12.7 | -10.1 | -26.1 | -23.2 | -23.1 | | |
| Change (QoQ %) | -25.2 | -24.5 | -8.2 | 33.8 | -32.1 | 4.6 | -5.4 | 10.0 | | | | |

Sources: MOFSL, Company

Note – 2Q FY24 includes INR47.6 b Revenue and EBITDA benefit recognized due to the award of final partial arbitration won in relation to contract for Rajasthan Block. Oil and Gas segmented EBITDA has been arrived at by excluding this one-time gain.



Conference call takeaways

Aluminum CoP and capex:

- Aluminum CoP has declined by ~USD615/t over the last six quarters and stood at USD1,814/t in 2QFY24.
- VEDL reported the highest-ever aluminum production in 2Q. It aims to be in the first quartile of the cost curve among global aluminum manufacturers.
- Lanjigarh expansion from 2mt to 5mt is on track and 1.5mt Train-I is expected to commence in 4QFY24. Following that, Train-II, an additional 1.5mt capacity, is projected to be operational in FY25.
- VEDL is expanding its VAP portfolio by 480kt at Jharsuguda and 450kt at BALCO, which will enhance total VAP to over 85%.
- Jamkhani mine is already operational and currently operating at 2x the initial mining run rate. Radhikapur mine is currently under forest clearance process.
- Jamkhani mines is expected to produce ~4-4.5mt of coal in FY25E.

Iron and steel

- Karnataka iron ore mines have received EC for 7.2mt, which will be enhanced to 10mt.
- Pig iron margin improved to 36% QoQ.
- Steel vertical posted better volumes after the completion of debottlenecking capex undertaken in FY23. Favorable input prices and cost reductions in sales led to improved margins.
- Steel vertical currently has a capacity of 1.7mt, which is on track to increase to
 3mt
- The management did not give any guidance on potential sale of the vertical.

Proposed demerger into 'pure play' commodity companies

- VEDL in Oct'23 announced its plan to demerge its existing business verticals into six independent 'pure play' companies. This move is aimed at unlocking stakeholder value, simplifying corporate structure with focus on transparency, attracting strategic investment and improving competencies.
- VEDL has submitted the scheme to SE and the proposal is on track.

Debt at VEDL and HoldCo. level

- Net debt declined by INR14b QoQ to INR578b.
- VEDL has liquidity position of around INR167b and the debt reduction was mainly attributed to better CFO, which was partially offset by higher capex and dividend payouts.
- About 81% of total borrowings are in INR-denominated debt, with an average RoI of ~9%.
- VEDL has ~INR90b of debt that will be up for refinancing by 4QFY24 and has
 USD1b of debt that will be up for refinancing at HoldCo.
- HoldCo. also has ~USD3.1b of debt maturing in FY25, including USD2b bonds (USD0.5b in 1QFY25, USD1b in 2QFY25, USD0.5b in 3QFY25 and rest in 4QFY25).
- VEDL is currently in negotiations with numerous banks and financial institutions to refinance the debt.
- The USD415m ICD at HoldCo. has now been pushed to 31st Dec'24.

Others:

The Government of India had raised demand up to 14th May'20 for an additional share of profit oil, based on its computation of disallowance of cost incurred over retrospective reallocation of certain common costs between Development Areas of Rajasthan Block and certain other matters aggregating to INR95b and applicable interest thereon representing share of VEDL and its subsidiary. The Group had disputed the aforesaid demand. The Group has received the final partial arbitration award dated 22 Aug 23 from Arbitration Tribunal, dismissing the Government's contention of additional profit petroleum in relation to the allocation of common development costs across DAs and certain other matters in accordance with terms of the Production Sharing Contract for Rajasthan Block, while disallowing some matters.

- The recent arbitration case in favor of VEDL will reduce payout to the government to USD20m per quarter in the oil and gas vertical, which will improve margins.
- In addition, VEDL would also receive INR10b per quarter over the next five quarters, which will boost cash flow of the oil and gas vertical.
- HZL is undertaking aggressive OBR removal, which will help VEDL to mine additional volumes in coming quarters. VEDL expects to mine ~70-75kt per quarter (up from current run rate of ~60-65kt per quarter).
- As VEDL shifted to a new tax regime, which will reduce the tax burden going forward, the exceptional tax outgo of ~INR61b in 2QFY24 is a one-time charge.

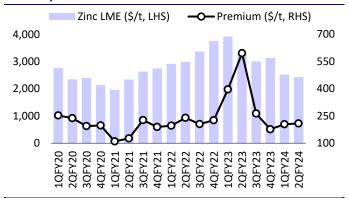
Story in charts

Exhibit 2: Highest-ever aluminum production (kt) at 594kt in 2Q

| | | | | | | Jharsuguda | | 2 | 45 Kt K | orba I | | 325 Kt K | orba II | | | | |
|----------|----------|----------|----------|--------------|----------|------------|----------|----------|--------------|----------|----------|--------------|--------------|--------------|--------------|----------|----------|
| .=0 | 476 | 402 | 474 | | | 497 | 531 | 548 | 569 | 578 | 572 | 567 | 584 | 566 | 574 | 579 | 594 |
| 470 | 476 | 483 | 474 | 468 | 472 | 79 | 78 66 | 78 66 | 79 67 | 79 67 | 80 64 | 77 65 | 76 65 | 77 65 | 77 65 | 78 68 | 75 72 |
| 74 63 | 75 63 | 76 65 | 79 66 | 72 65 | 75 66 | 68 | 66 | | | | | | | | | | |
| 333 | 338 | 342 | 329 | 331 | 331 | 350 | 387 | 404 | 423 | 432 | 428 | 424 | 443 | 424 | 430 | 433 | 447 |
| | | | | | | | | | | | | | | | | | |
| 1QFY20 | QFY20 | QFY20 | .QFY20 | QFY21 | QFY21 | QFY21 | QFY21 | .QFY22 | QFY22 | QFY22 | .QFY22 | .QFY23 | QFY23 | QFY23 | QFY23 | QFY24 | 2QFY24 |
| 10 | 20 | 30 | 40 | 10 | 20 | 30 | 40 | 10 | 20 | 30 | 40 | 10 | 20 | 30 | 40 | 10 | 20 |

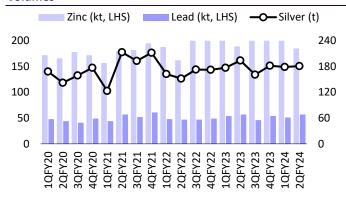
Sources: MOFSL, Company

Exhibit 3: Zinc LME vs. Premium (USD/t) – premium stood at USD209/t



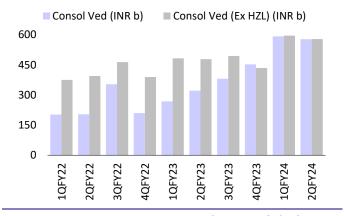
Sources: MOFSL, Company

Exhibit 4: Zinc India volumes (kt) – zinc, lead, and silver volumes



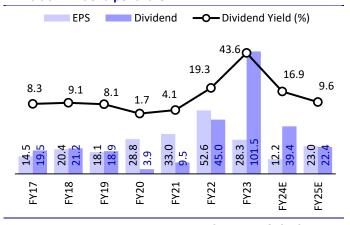
Sources: MOFSL, Company

Exhibit 5: Net debt at Vedanta Consol and ex-HZL (INR b)



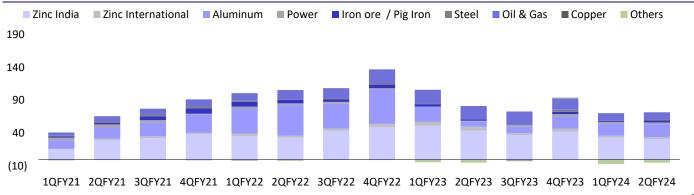
Sources: MOFSL, Company

Exhibit 6: Dividend per share



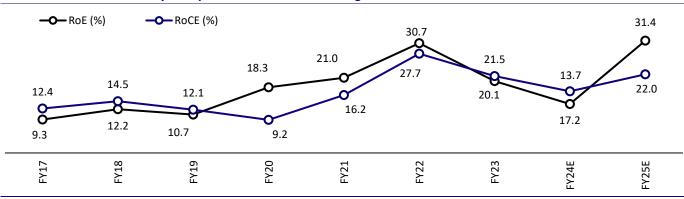
Sources: MOFSL, Company

Exhibit 7: EBITDA breakdown by division (INR b) – Except Copper, all other verticals were positive in 2QFY24



Sources: MOFSL, Company

Exhibit 8: ROE and RoCE likely to improve in FY25E after touching a low in FY24



Sources: MOFSL, Company

Exhibit 9: Entity-wise debt and cash movements (INR b)

| | | | • | <u> </u> | | | | | | |
|-----------------------------|--------|--------|--------|----------|--------|--------|--------|--------|--------|--------|
| Entity wise Debt | 1QFY22 | 2QFY22 | 3QFY22 | 4QFY22 | 1QFY23 | 2QFY23 | 3QFY23 | 4QFY23 | 1QFY24 | 2QFY24 |
| Gross Debt | | | | | | | | | | |
| Vedanta Limited | 278 | 305 | 338 | 367 | 452 | 453 | 452 | 420 | 443 | 425 |
| Cairn India Holdings Ltd | 28 | 28 | 28 | 16 | 16 | 10 | 9 | 27 | 26 | 26 |
| Zinc India | 67 | 46 | 100 | 28 | 28 | 21 | 51 | 118 | 93 | 113 |
| Zinc International | 2 | 1 | 3 | 0 | - | - | - | - | - | - |
| BALCO | 28 | 20 | 36 | 11 | 10 | 10 | 11 | 11 | 11 | 15 |
| TSPL | 73 | 73 | 74 | 70 | 70 | 69 | 69 | 64 | 64 | 64 |
| ESL | - | - | - | 27 | 26 | 25 | 24 | 23 | 23 | 21 |
| Vedanta Star | - | - | - | - | - | - | - | - | - | - |
| Others | 41 | 38 | 44 | 11 | 10 | -2 | -1 | -1 | 75 | 81 |
| Consolidated Vedanta | 516 | 510 | 624 | 531 | 611 | 586 | 616 | 662 | 735 | 745 |
| Cash and LI | | | | | | | | | | |
| Vedanta Limited | 22 | 17 | 30 | 71 | 49 | 40 | 34 | 74 | 14 | 20 |
| Cairn India Holdings Ltd | 20 | 21 | 11 | 14 | 29 | 20 | 14 | 16 | 13 | 18 |
| Zinc India | 239 | 237 | 211 | 208 | 243 | 178 | 165 | 101 | 97 | 114 |
| Zinc International | 5 | 5 | 4 | 6 | 8 | 13 | 11 | 7 | 8 | 4 |
| BALCO | 17 | 16 | 7 | 7 | 4 | 4 | 4 | 5 | 5 | 5 |
| TSPL | 2 | 4 | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 1 |
| ESL | - | - | - | - | 3 | 4 | 2 | 3 | 2 | 2 |
| Vedanta Star | - | - | - | 9 | - | - | - | - | - | - |
| Others | 8 | 7 | 7 | 6 | 8 | 5 | 5 | 4 | 3 | 3 |
| Consolidated Vedanta | 313 | 307 | 271 | 321 | 343 | 265 | 235 | 209 | 143 | 167 |
| Net Debt | | | | | | | | | | |
| Vedanta Limited | 255 | 288 | 308 | 296 | 403 | 413 | 419 | 347 | 429 | 405 |
| Cairn India Holdings Ltd | 8 | 7 | 17 | 2 | -13 | -10 | -6 | 11 | 13 | 8 |
| Zinc India | -172 | -191 | -110 | -180 | -214 | -157 | -114 | 18 | -4 | -1 |
| Zinc International | -3 | -3 | -1 | -6 | -8 | -13 | -11 | -7 | -8 | -4 |
| BALCO | 11 | 3 | 29 | 4 | 7 | 6 | 7 | 7 | 6 | 10 |
| TSPL | 71 | 69 | 73 | 69 | 69 | 67 | 69 | 63 | 64 | 63 |
| ESL | - | - | - | 27 | 23 | 21 | 22 | 20 | 21 | 19 |
| Vedanta Star | - | - | - | -9 | - | - | - | - | - | - |
| Others | 32 | 31 | 38 | 5 | 2 | -7 | -6 | -5 | 72 | 78 |
| Consol Ved (INR b) | 203 | 204 | 354 | 210 | 268 | 321 | 381 | 453 | 592 | 578 |
| Consol Ved (Ex HZL) (INR b) | 375 | 395 | 464 | 389 | 482 | 478 | 495 | 435 | 596 | 578 |
| · | | | | | | | | | | |

Sources: MOFSL, Company

Exhibit 10: Operational Performance – Zinc India (INR b)

| Y/E March | | FY2 | 3 | | | FY2 | 4E | | FY23 | FY24E | FY24E | Vs. Est. |
|----------------------|------|-------|-------|-------|-------|-------|------|------|-------|-------|-------|----------|
| - - | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3QE | 4QE | | | 2QE | % |
| Mine prodn. (kt) | 252 | 255 | 257 | 301 | 257 | 252 | 278 | 282 | 1,062 | 1,069 | | |
| Sales | | | | | | | | | | | | |
| Zinc refined (kt) | 206 | 189 | 210 | 216 | 208 | 185 | 213 | 217 | 821 | 823 | | |
| Lead refined (kt) | 54 | 57 | 46 | 54 | 50 | 57 | 55 | 56 | 211 | 218 | | |
| Silver (tonnes) | 177 | 194 | 161 | 182 | 179 | 181 | 174 | 177 | 714 | 712 | | |
| Net Sales | 94 | 83 | 79 | 85 | 73 | 68 | 81 | 88 | 341 | 309 | 67 | 1 |
| Change (YoY %) | 43.7 | 36.2 | -1.6 | -3.3 | -22.4 | -18.5 | 2.7 | 3.2 | 15.8 | -9.3 | | |
| Change (QoQ %) | 6.7 | -11.2 | -5.6 | 8.2 | -14.4 | -6.7 | 18.9 | 8.7 | | | | |
| EBITDA | 51 | 44 | 37 | 43 | 33 | 31 | 37 | 42 | 175 | 144 | 32 | (3) |
| Change (YoY %) | 44.4 | 32.1 | -15.2 | -14.2 | -34.8 | -28.8 | -0.7 | -1.4 | 7.9 | -18.0 | | |
| Change (QoQ %) | 3.5 | -14.2 | -15.9 | 14.8 | -21.3 | -6.2 | 17.3 | 14.0 | | | | |
| As % of Net Sales | 54.7 | 52.9 | 47.1 | 50.0 | 46.0 | 46.2 | 45.6 | 47.8 | 51.3 | 46.4 | | |
| Finance cost | 0 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 3 | 9 | | |
| DD&A | 7 | 8 | 8 | 9 | 8 | 8 | 8 | 9 | 33 | 34 | | |
| Other Income | 3 | 4 | 3 | 4 | 3 | 2 | 2 | 2 | 14 | 10 | | |
| PBT (before EO item) | 47 | 39 | 32 | 35 | 26 | 23 | 29 | 33 | 153 | 110 | | |
| EO exp. (income) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| PBT | 47 | 39 | 32 | 35 | 26 | 23 | 29 | 33 | 153 | 110 | | |
| Total Tax | 16 | 12 | 10 | 9 | 6 | 6 | 7 | 8 | 48 | 28 | | |
| % Tax | 33.8 | 31.7 | 32.3 | 26.3 | 24.8 | 25.0 | 25.2 | 25.2 | 31.2 | 25.0 | | |
| Reported PAT | 31 | 27 | 22 | 26 | 20 | 17 | 21 | 24 | 105 | 83 | 18 | (2) |
| Adjusted PAT | 31 | 27 | 22 | 26 | 20 | 17 | 21 | 24 | 105 | 83 | 18 | (2) |
| Change (YoY %) | 55.9 | 32.9 | -20.2 | -11.8 | -36.5 | -35.5 | -0.8 | -5.3 | 9.2 | -21.2 | | |
| Change (QoQ %) | 5.6 | -13.3 | -19.6 | 19.8 | -24.0 | -12.0 | 23.7 | 14.4 | | | | |

Sources: MOFSL, Company

Exhibit 11: Changes to our assumptions and key financials

| | Units | | FY24E | | | FY25E | |
|-----------------------------|--------|-------|-------|----------|-------|-------|----------|
| | | New | Old | % change | New | Old | % change |
| EBITDA/t | | | | | | | |
| - Hindustan Zinc | \$/t | 1,655 | 1,657 | 0% | 2,012 | 2,018 | 0% |
| - Aluminum | n . | 327 | 322 | 2% | 442 | 422 | 5% |
| - Steel | 11 | 30 | 29 | 2% | 26 | 26 | 2% |
| - Zinc International | " | 405 | 390 | 4% | 649 | 636 | 2% |
| Change in consolidated Fina | ncials | | | | | | |
| Revenue | INR b | 1,391 | 1,376 | 1% | 1,487 | 1,490 | 0% |
| EBITDA | 11 | 265 | 282 | -6% | 317 | 328 | -4% |
| Adj PAT | 11 | 45 | 62 | -27% | 85 | 89 | -4% |

Sources: MOFSL, Company

Exhibit 12: SoTP valuation

| (INR b) | EBITDA | EV | EV | Per |
|-----------------------------------|--------|------------|-------|--------|
| | FY25E | EBITDA (x) | FY25E | Share |
| VEDL (ex HZL) | | | | |
| Copper | 0 | 4.0 | 1 | 0 |
| Aluminum | 86 | 5.5 | 478 | 128 |
| Iron ore | 6 | 5.0 | 31 | 8 |
| Steel | 4 | 5.0 | 21 | 6 |
| Power | 14 | 5.0 | 70 | 19 |
| Zinc-Int | 15 | 5.0 | 76 | 21 |
| Oil & Gas | 20 | 5.0 | 99 | 27 |
| Sub. Tot. | 145 | 5.3 | 775 | 208 |
| Less: Net Debt | | | 596 | 160 |
| Equity Value | | | 180 | 48 |
| Hind. Zinc | | | | |
| HZL | 181 | 6.0 | 1,088 | 293 |
| Add: Net Cash | | | 122 | 33 |
| Equity Value | | | 1,211 | 325 |
| INR/share (HZL) | | | 290 | |
| VEDL | | | INR b | INR/sh |
| HZL@64.9% (20% Hold Co. discount) | | | 629 | 169 |
| VEDL (ex HZL) | | | 180 | 48 |
| Equity value | | | 808 | |
| Shares outstanding (bn) | | | 3.7 | |
| Target price (INR/sh) | | | 220 | -6% |

Sources: MOFSL, Company

Exhibit 13: P/B ratio at +1SD

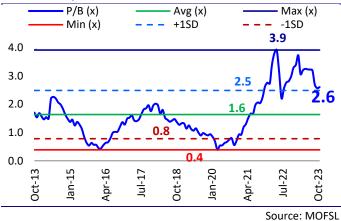


Exhibit 14: ...however, EV/EBITDA is near LTA

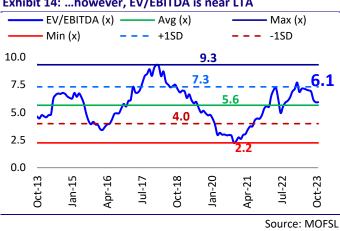


Exhibit 15: Global comparable valuation

| | M-Cap _ | P/E | : (x) | EV/EBI | TDA (x) | P/E | 3 (x) | RoE | (%) |
|----------|----------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Company | USD m | CY22/ FY23 | CY23/ FY24 | CY22/ FY23 | CY23/ FY24 | CY22/ FY23 | CY23/ FY24 | CY22/ FY23 | CY23/ FY24 |
| Vedanta* | 10,236 | 8.2 | 19.1 | 4.7 | 7.3 | 2.2 | 3.2 | 20.1 | 13.7 |
| ВНР | 1,49,000 | 10.8 | 11.3 | 5.8 | 5.8 | 3.4 | 3.0 | 31.1 | 28.2 |
| Rio | 1,11,117 | 9.3 | 9.4 | 4.9 | 4.8 | 2.0 | 1.8 | 21.7 | 19.9 |
| Glencore | 66,015 | 9.3 | 10.2 | 4.7 | 4.2 | 1.5 | 1.4 | 15.4 | 14.1 |
| Anglo | 32,221 | 9.5 | 8.4 | 4.6 | 4.1 | 1.2 | 1.1 | 12.0 | 13.2 |
| South 32 | 9,739 | 10.4 | 12.1 | 3.9 | 4.6 | 1.0 | 1.0 | 9.7 | 8.4 |

Sources: MOFSL, Bloomberg. (*) denotes MOFSL estimates

5 November 2023 9

Financials and valuations

| Income Statement (Consolidated) | | | | | | | | | INR b |
|---------------------------------|-------|------|-------|-------|------|-------|-------|-------|-------|
| Y/E March | FY17 | FY18 | FY19 | FY20 | FY21 | FY22 | FY23 | FY24E | FY25E |
| Net Sales | 722 | 919 | 920 | 844 | 880 | 1,327 | 1,473 | 1,391 | 1,487 |
| Total Expenses | 509 | 667 | 689 | 638 | 607 | 879 | 1,129 | 1,126 | 1,171 |
| EBITDA | 213 | 252 | 231 | 207 | 273 | 448 | 344 | 265 | 317 |
| EBITDA attribute | 176 | 203 | 189 | 173 | 219 | 368 | 277 | 205 | 239 |
| DDA | 63 | 63 | 82 | 91 | 76 | 89 | 106 | 104 | 108 |
| EBIT | 150 | 189 | 149 | 116 | 197 | 359 | 239 | 160 | 209 |
| Finance cost | 59 | 58 | 57 | 50 | 52 | 48 | 62 | 86 | 66 |
| Other income | 46 | 36 | 40 | 25 | 34 | 26 | 29 | 26 | 21 |
| РВТ | 138 | 167 | 132 | 91 | 179 | 337 | 205 | 100 | 165 |
| Tax | 38 | 57 | 39 | -35 | 22 | 93 | 58 | 113 | 41 |
| Rate (%) | 27.4 | 34.4 | 29.2 | -38.5 | 12.2 | 27.4 | 28.2 | 112.3 | 25.2 |
| PAT (before EO) | 100 | 109 | 94 | 126 | 157 | 245 | 147 | -12 | 123 |
| EO expense /Income | -1 | 8 | 3 | -170 | -7 | -8 | -2 | -61 | 0 |
| Reported PAT | 99 | 118 | 97 | -43 | 150 | 237 | 145 | 65 | 123 |
| Attrib. PAT (after MI & asso) | 54 | 76 | 67 | 107 | 123 | 196 | 105 | 45 | 85 |
| Change (YoY %) | -74.9 | 40.4 | -11.0 | 59.0 | 14.5 | 59.4 | -46.2 | -56.8 | 87.9 |

| Balance Sheet (Consolidated) | | | | | | | | | INR b |
|------------------------------|-------|-------|-------|-------|-------------|-------|-------|-------|-------|
| Y/E March | FY17 | FY18 | FY19 | FY20 | FY21 | FY22 | FY23 | FY24E | FY25E |
| Share Capital | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| Reserves | 601 | 631 | 619 | 543 | 619 | 650 | 391 | 267 | 270 |
| Net Worth | 605 | 635 | 623 | 546 | 623 | 654 | 394 | 271 | 273 |
| Total Loans | 906 | 725 | 835 | 757 | 686 | 534 | 665 | 660 | 657 |
| Deferred Tax Liability | -54 | -9 | 10 | -40 | -36 | -7 | -26 | -26 | -26 |
| Capital Employed | 1,597 | 1,511 | 1,621 | 1,435 | 1,423 | 1,355 | 1,133 | 1,030 | 1,067 |
| Gross Block | 1,641 | 1,810 | 2,176 | 2,182 | 2,281 | 2,392 | 2,525 | 2,648 | 2,734 |
| Less: Accum. Deprn. | 775 | 848 | 1,185 | 1,276 | 1,352 | 1,441 | 1,547 | 1,651 | 1,759 |
| Net Fixed Assets | 866 | 962 | 991 | 907 | 929 | 951 | 978 | 997 | 976 |
| Capital WIP | 177 | 161 | 222 | 168 | 139 | 142 | 174 | 216 | 269 |
| Investments | 1 | 2 | 49 | 1 | 2 | 2 | 5 | 5 | 5 |
| WC. Assets | 872 | 674 | 723 | 691 | 72 9 | 840 | 721 | 544 | 566 |
| Inventory | 96 | 120 | 132 | 113 | 99 | 143 | 150 | 142 | 152 |
| Account Receivables | 34 | 53 | 77 | 58 | 66 | 82 | 65 | 62 | 66 |
| Cash and Bank Balance | 610 | 338 | 365 | 372 | 331 | 327 | 219 | 54 | 62 |
| Loans and advances | 131 | 163 | 149 | 148 | 232 | 288 | 286 | 286 | 286 |
| WC. Liability & Prov. | 319 | 287 | 365 | 333 | 375 | 580 | 745 | 731 | 748 |
| Trade payables | 71 | 84 | 92 | 80 | 79 | 215 | 247 | 234 | 250 |
| Provisions & Others | 248 | 203 | 273 | 252 | 296 | 365 | 498 | 498 | 498 |
| Net WC. Assets | 553 | 386 | 358 | 359 | 354 | 260 | -24 | -188 | -182 |
| Appl. of Funds | 1,597 | 1,511 | 1,621 | 1,435 | 1,423 | 1,355 | 1,133 | 1,030 | 1,067 |

Financials and valuations

| Ratios Y/E March | FY17 | FY18 | FY19 | FY20 | FY21 | FY22 | FY23 | FY24E | FY25E |
|------------------------------|-------|-------|-------|-------|-------|----------|-------|-------|-------|
| Basic (INR) | 1117 | 1110 | 1113 | 1120 | 1121 | 1122 | 1123 | 11272 | 11232 |
| EPS EPS | 14.5 | 20.4 | 18.1 | 28.8 | 33.0 | 52.6 | 28.3 | 12.2 | 23.0 |
| Cash EPS | 31.4 | 37.3 | 40.2 | 53.3 | 53.5 | 76.5 | 56.7 | 40.3 | 51.9 |
| BV/Share | 162.7 | 170.7 | | | | | | | 73.5 |
| DPS DPS | | | 167.5 | 146.9 | 167.4 | 175.8 | 106.0 | 72.9 | |
| | 19.5 | 21.2 | 18.9 | 3.9 | 9.5 | 45.0 | 101.5 | 39.4 | 22.4 |
| Payout (%) | 134.0 | 104.1 | 104.0 | 13.5 | 28.8 | 85.5 | 358.9 | 322.0 | 97.4 |
| Valuation (x) | 46.0 | 44.4 | 40.0 | 0.4 | 7.4 | | 0.0 | 40.4 | 40.4 |
| P/E | 16.0 | 11.4 | 12.9 | 8.1 | 7.1 | 4.4 | 8.2 | 19.1 | 10.1 |
| Cash P/E | 7.4 | 6.3 | 5.8 | 4.4 | 4.4 | 3.0 | 4.1 | 5.8 | 4.5 |
| P/BV (inclgoodwill) | 1.4 | 1.4 | 1.4 | 1.6 | 1.4 | 1.3 | 2.2 | 3.2 | 3.2 |
| EV/Sales | 1.7 | 1.5 | 1.5 | 1.6 | 1.5 | 0.9 | 0.9 | 1.1 | 1.0 |
| EV/EBITDA | 7.1 | 6.6 | 7.4 | 7.7 | 5.8 | 3.1 | 4.7 | 7.3 | 6.3 |
| Dividend Yield (%) | 8.3 | 9.1 | 8.1 | 1.7 | 4.1 | 19.3 | 43.6 | 16.9 | 9.6 |
| Return Ratios (%) | | | | | | | | | |
| EBITDA Margins | 29.5 | 27.4 | 25.1 | 24.5 | 31.0 | 33.8 | 23.4 | 19.0 | 21.3 |
| Net Profit Margins | 7.5 | 8.3 | 7.3 | 12.7 | 14.0 | 14.7 | 7.1 | 3.3 | 5.7 |
| RoE | 9.3 | 12.2 | 10.7 | 18.3 | 21.0 | 30.7 | 20.1 | 13.7 | 31.4 |
| RoCE (pre-tax) | 12.4 | 14.5 | 12.1 | 9.2 | 16.2 | 27.7 | 21.5 | 17.2 | 22.0 |
| RoIC (pre-tax) | 15.2 | 17.5 | 12.3 | 10.0 | 18.3 | 33.9 | 24.6 | 17.0 | 21.1 |
| Working Capital Ratios | | | | | | | | | |
| Fixed Asset Turnover (x) | 0.9 | 1.0 | 0.9 | 0.9 | 1.0 | 1.4 | 1.5 | 1.4 | 1.5 |
| Receivable (Days) | 17 | 21 | 30 | 25 | 28 | 22 | 16 | 16 | 16 |
| Inventory (Days) | 49 | 48 | 52 | 49 | 41 | 39 | 37 | 37 | 37 |
| Trade payable (Days) | 36 | 33 | 37 | 35 | 33 | 59 | 61 | 61 | 61 |
| Leverage Ratio (x) | | | | | | | | | |
| Current Ratio | 2.7 | 2.3 | 2.0 | 2.1 | 1.9 | 1.4 | 1.0 | 0.7 | 0.8 |
| Interest Cover Ratio | 3.4 | 3.9 | 3.3 | 2.8 | 4.4 | 8.0 | 4.3 | 2.2 | 3.5 |
| Net Debt/EBITDA | 1.4 | 1.5 | 2.0 | 1.9 | 1.3 | 0.5 | 1.3 | 2.3 | 1.9 |
| Net Debt/Equity | 0.5 | 0.6 | 0.8 | 0.7 | 0.6 | 0.3 | 1.1 | 2.2 | 2.2 |
| | | | | | | | | | |
| Cook Flow Statement | | | | | | | | | IND 5 |
| Cash Flow Statement | FV47 | EV4.0 | EV40 | EV/20 | EV24 | EV22 | EV22 | EV24E | INR b |
| Y/E March | FY17 | FY18 | FY19 | FY20 | FY21 | FY22 | FY23 | FY24E | FY25E |
| EBITDA Non cash ovn (incomo) | 213 | 252 | 231 | 207 | 273 | 448 | 344 | 265 | 317 |
| MAN COCH AVN (INCAMA) | | , | 11 | | 10 | ^ | // | | |

| Cash Flow Statement | | | | | | | | | INR b |
|----------------------------|------|------|------|------|------|------|------|-------|-------|
| Y/E March | FY17 | FY18 | FY19 | FY20 | FY21 | FY22 | FY23 | FY24E | FY25E |
| EBITDA | 213 | 252 | 231 | 207 | 273 | 448 | 344 | 265 | 317 |
| Non cash exp. (income) | 2 | 7 | 11 | 7 | 18 | 6 | 4 | 0 | 0 |
| (Inc)/Dec in Wkg. Cap. | 18 | -47 | 21 | -9 | -30 | -48 | 46 | -2 | 2 |
| Tax paid | -20 | -32 | -26 | -11 | -21 | -57 | -64 | -113 | -41 |
| CF from Op. Activity | 212 | 180 | 238 | 193 | 240 | 350 | 331 | 211 | 277 |
| (Inc)/Dec in FA + CWIP | -55 | -74 | -89 | -77 | -69 | -105 | -138 | -164 | -139 |
| Free Cash Flow | 157 | 107 | 149 | 116 | 171 | 245 | 193 | 47 | 138 |
| (Pur)/Sale of Investments | 27 | 14 | 42 | 42 | 9 | 47 | 92 | 0 | 0 |
| Interest & Dividend Income | 11 | 14 | 9 | 8 | 20 | 19 | 17 | 26 | 21 |
| Investment in subsidiaries | -30 | -9 | -69 | -5 | 0 | 0 | -3 | 0 | 0 |
| Others | 0 | 0 | 0 | 0 | 0 | -42 | -91 | 0 | 0 |
| CF from Inv. Activity | -47 | -55 | -107 | -31 | -40 | -81 | -122 | -138 | -118 |
| Equity raised/(repaid) | -1 | -2 | -1 | -1 | 0 | 0 | 0 | 0 | 0 |
| Debt raised/(repaid) | 66 | -173 | 77 | -87 | -96 | -27 | 149 | -5 | -3 |
| Dividend (incl. tax) | -129 | -168 | -118 | -14 | -91 | -193 | -411 | -146 | -83 |
| Interest paid | -62 | -57 | -60 | -53 | -53 | -53 | -55 | -86 | -66 |
| Others | 0 | 1 | -1 | 0 | 1 | 0 | 0 | 0 | 0 |
| CF from Fin. Activity | -126 | -398 | -103 | -156 | -240 | -273 | -317 | -238 | -152 |
| (Inc)/Dec in Cash | 40 | -273 | 28 | 6 | -40 | -4 | -108 | -165 | 8 |
| Add: Opening Balance | 570 | 610 | 338 | 365 | 372 | 331 | 327 | 219 | 54 |
| Closing Balance | 610 | 338 | 365 | 372 | 331 | 327 | 219 | 54 | 62 |

E: MOSL Estimates

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|----------------------------------|--|--|--|--|--|--|
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| BUY | >=15% | | | | | |
| SELL | < - 10% | | | | | |
| NEUTRAL | < - 10 % to 15% | | | | | |
| UNDER REVIEW | Rating may undergo a change | | | | | |
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Registered Office Address: Motifal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motifaloswal.com. Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai-400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motifaloswal.com, Contact No::022-40548085.

| Grievance Redressal Cell: | | | | | | | | |
|---------------------------|-----------------------------|------------------------------|--|--|--|--|--|--|
| Contact Person | Contact No. | Email ID | | | | | | |
| Ms. Hemangi Date | 022 40548000 / 022 67490600 | query@motilaloswal.com | | | | | | |
| Ms. Kumud Upadhyay | 022 40548082 | servicehead@motilaloswal.com | | | | | | |
| Mr. Aiav Menon | 022 40548083 | am@motilaloswal.com | | | | | | |

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412 . AMFI: ARN .: 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.