

Commercial Bank Loans

Sources - These directories list financial institutions by state and city and include address, phone number, and contact names.

Bank Quarterly, Ratings & Analysis. Quarterly
[R 332.10973 B2182-7]

The Bank Directory. Semiannual
[R 332.103 R186]

Financial Yellow Book. Semiannual
[R 332.03 F491-2]

Venture Capital

What is venture capital? Venture Capital is the money and resources made available to startup firms and small businesses with exceptional growth potential. How will it benefit your business? These books provide the answers:

The Crowdfunding Revolution : How to raise venture capital using social media.
Kevin Lawton.
[658.14 L425]

Mastering the VC Game : A venture capital insider reveals how to get from start-up to IPO on your own terms. Jeffrey Bussgang
[658.14 B981] & eBook

Venture Deals : Be smarter than your lawyer and venture capitalist. Brad Feld
[658.14 F312 2013] & eBook

Sources - These directories list lenders and bankers who are interested in offering venture capital:

Book of Lists (Los Angeles). Annual
[R 338.09794 B7245-2 folio]

Venture Capital (continued)

Book of Lists (San Jose and Silicon Valley). Annual
[R 338.09794 B7245-2 folio]

Corporate Finance Sourcebook. Annual
[R 332.03 C8225]

Directory of Venture Capital & Private Equity Firms, Domestic & International. Annual
[R 658.1403 D5985]

Other Financial Instruments

Other kinds of financing opportunities are discussed in the following books:

Angel Capital : How To Raise Early-Stage Private Equity Financing. Gerald Benjamin
[658.14 B468]

Angel Financing For Entrepreneurs : Early Stage Funding For Long-Term Success.
Susan L. Preston
[658.14 P941]

Business Loans From Family & Friends.
Nolo Press
[658.14 A244-1]

Franchising & Licensing : Two powerful ways to grow your business in any economy
Andrew Sherman
[332.742 S553 2011]

How To Raise All The Money You Need For Any Business. Tyler G. Hicks
[658.14 H631]

Locavesting : The Revolution In Local Investing And How To Profit From It.
Amy Cortese
[332.6 C828]

Financing New Business Enterprises



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General Guides

You will find basic and general information about financing your small business in these books that are located in the **Small Business Collection**:

Business Loans From Family & Friends.
[658.14 A244-1]

The Entrepreneur's Guide To Raising Capital. David Nour [658.14 N931]

Entrepreneurial Finance : Finance and Business Strategies For The Serious Entrepreneur. Steven Rogers
[658.15 R729 2009]

Get Financing Now : How To Navigate Through Bankers, Investors, And Alternative Sources For The Capital Your Business Needs.
Charles H. Green [658.14 G795]

The SBA Loan Book : The Complete Guide to Getting Financial Help Through the U.S. Small Business Administration.
[332.742 G795 2011]

Additional titles can be found by searching the following subject headings in the Catalog:

Bank Loans — United States
Business enterprises — Finance
Commercial loans — United States
Government lending — United States
Grants-in-aid — United States
Home-based businesses
Minority business enterprises — United States
New business enterprises—Finance
Small business — Finance
Small business investment companies
Venture capital
Women-owned business enterprises

Government Funding

LOCAL & STATEWIDE LENDING PROGRAMS

California Capital Access Program (CalCAP)
Encourages banks and other financial institutions to make loans to small businesses that fall just outside of most banks' conventional underwriting standards.
Contact: (916) 654-5610 or
<http://www.treasurer.ca.gov/cpcf/calcap.asp>

California Loan Guarantee Program
Allows a business to obtain a loan it could not otherwise obtain and to establish a favorable credit history with a lender. Participating Institutions:
• *Valley Economic Development Center*
<http://www.vedc.org/>
• *Hancock Urban Development Corporation*
<http://www.hsbfdc.org/programs.asp/>

California Small Business Loan Guarantee Program
<http://www.bth.ca.gov/sblgp.htm>
Participating Institutions:
• *Pacific Coast Regional Corporation*
<http://www.pcrcorp.org/>
• *San Fernando Valley Financial Development Corp*
<http://www.sfvfdc.org/state-guarantee>

Community Financial Resource Center
Provides capital for expanding businesses and loans to business that have been in operation for a minimum of two years.
Contact: (323) 233-1900
<http://www.cfrccla.org/>

Small Business Administration (SBA) Loans
Provides a range of financing opportunities available to small-business owners.
Contact: (818) 552-3215 (local branch) or
<http://www.sba.gov>

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Government Funding (continued)

SBA Microloans
Provides loans up to \$50,000 to help small businesses and certain not-for-profit childcare centers start up and expand.
Participating Institutions:
• *PACE Business Development Center*
<http://www.pacelabdc.org/>

Where's the Money in LA?
WheresTheMoneyInLA.com is an online business resource guide to Federal, Statewide, County, Regional & Citywide Loan programs..
<http://www.wheresthemoneyinla.com/>

Sources - These directories give you contact information for specific government programs or funding sources:

Catalog of Federal Domestic Assistance. Annual
[R 330.973 U571] or
<https://www.cfda.gov/>
Includes all federal government financing programs.

Government Assistance Almanac. Annual
[R 330.973 G721-1]
A guide to federal, domestic, financial and other programs.

Small Business Sourcebook. Biennial
[R 658.03 S6355]
Includes listings for small business development centers, and small business assistance programs, for each state.

