



6 steps to get started with digital marketing

1

TRACK CUSTOMER BEHAVIOR

Collect data and create events: Capture digital data and track customer behavior.



2

CHOOSE WHAT CONTENT TO DISPLAY

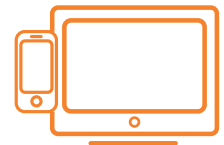
Create messages: Upload assets and creatives with messaging that entices customers and moves them to action.



3

CHOOSE WHERE YOUR CONTENT DISPLAYS

Create spots: You decide where to display the creative based on the channel, such as mobile app and web pages.



4

DEFINE WHO SEES YOUR CONTENT

Create segments: These are groups of people who share common characteristics. Analyze segment attributes and determine best placement across channels based on segment profiles or characteristics.



5

DELIVER THE CONTENT

Create tasks: Measure, test and deliver personalized content with tasks. Make the customer experience personal and memorable from web, mobile and email channels.



6

TRACK CUSTOMER INTERACTIONS WITH YOUR CONTENT

Create activities: Connect tasks to create customer journeys that deliver the right content, in the right place, to the right people.

