

Value Of Wine To Top \$207 Billion By 2022, Forecasts IWSR Vinexpo Report

London, UK – Global consumption of still and sparkling wine is forecast to reach \$207bn by 2022, for a total volume of 2.7bn nine-litre cases, reveals the latest IWSR Vinexpo report.

The total still and sparkling wine market will grow in volume by 2.15% between 2017 and 2022.

Driven by the trend to 'drink less but better', value outstripped volume growth across all regions. This is particularly evident in the Americas and Asia-Pacific. While volume and value advances in Europe were more moderate, the region continues to dominate global consumption and value shares at 58% and 50% respectively.

The US continues to inch forward as the world's most valuable wine market, worth \$34.8bn in 2017. France is the second most valuable market at \$16.7bn, followed closely by China at third place at \$16.5bn.

The Vinexpo/IWSR research predicts that China will overtake France by 2020 as the second most valuable market in the world. By 2022, the Vinexpo/IWSR study predicts that the value of the Chinese market is forecast to hit more than \$19.5bn.

The ranking of the top five volume markets remained unchanged in 2017. The US was in the lead at 318m cases, followed by Italy (266m) France (250m), Germany (224m) and China (156m).

The world's leading import markets are Germany, number one at 126.3m cases, followed by the UK at 114m cases. By contrast, the US (79.9m) and China (61m) ranked third and fourth continue to trend positively.

In the run-up to 2022, premium wines (priced at \$10.00-\$20.00) will be the biggest driver of value growth for still and sparkling wine (+15% between 2017 to 2022). The US and China will be major contributors to this trend.

While red wine dominates global consumption with a 55% share, it is forecast to fall below 54% by 2022. Over the same period consumption of white wine, and particular rosé, are set to rise.

Sparkling wine is putting fizz into the global market, especially in Europe which accounts for 65% of volume and 55% of value. World volume of 260.2m cases was worth \$28.9bn. By 2022, volume is expected to rise to 281m cases, worth \$32.9bn.

The US will drive imported sparkling wine growth over the next few years, by adding 4.6m nine-litre cases. Growth in the UK will slow. The Vinexpo/IWSR report that UK will add another 1.8m cases between 2017 and 2022. Both US and UK sparkling wine imports will be driven by prosecco, a major driver of sparkling wine consumption.

In value terms, the top five markets are the US (\$4.5bn), France (\$3.6bn), the UK and Germany (\$2.7bn each) and Italy (\$2.5bn).

While locally made spirits account for nearly 90% of consumption worldwide, international spirits are eroding this share, especially in China (baijiu) and Asia-Pacific (cane, brandy and rum). Between 2017 and 2022, consumption of imported spirits will grow by 12%, to reach 399m nine-litre cases.

Global spirits will inch forward in the run-up to 2022. Declines in vodka will be offset by big advances by whisky (65.9m cases), gin (9.5m) and flavoured spirits (2.4m).

Such is the strength of the trend to premium brands – especially in the US and China – that all premium-plus categories (except vodka) are forecast to grow over the next five years.

-END-

Sales enquiries: For information on how to purchase this report, please contact: enquiries@theiwsr.com

IWSR press contact: Hana-Mai Hawkins – hana-mai@theiwsr.com, +44 (0)20 7689 6832

Vinexpo press contact: Camille Malavoy – presse@vinexpo.com, +33 (0)6 31 00 50 41

About the IWSR

The IWSR is the leading source of data and intelligence on the alcoholic beverage market. The IWSR's database, essential to the industry, quantifies the global market of wine, spirits, beer, cider and mixed drinks by volume and value in 157 countries, and provides insight into short- and long-term trends, including five-year volume and value forecasts.

The IWSR tracks overall consumption and trends at brand, price segment and category level. Our data is used by the major international wine, spirits and beer companies, as well as financial and alcoholic beverage market suppliers.

The IWSR's unique methodology allows us to get closer to what is actually consumed and better understand how markets work. Our analysts travel the world in order to meet over 1,600 local professionals to capture market trends and the 'why' behind the numbers.

About Vinexpo

Since its establishment in Bordeaux in 1981, on the initiative of Bordeaux Gironde's Chamber of Commerce and Industry, Vinexpo has been a leading organiser of events for the wine and spirits industry. In 38 years, Vinexpo has developed a unique understanding of the market and an extensive network of key distributors around the world. The brand currently runs exhibitions in five set locations (Bordeaux, Hong Kong, New York, and soon Shanghai and Paris), and the touring event Vinexpo Explorer. Every year, the group also publishes the Vinexpo/IWSR Report, which is the most comprehensive survey on the global consumption of wine and spirits.

Vinexpo Bordeaux will take place on 13-16 May 2019.

The IWSR, 39 Moreland Street, London, EC1V 8BB
t: 44 (0)20 7689 6841 **f:** 44 (0)20 7689 6827 **e:** info@theiwsr.com www.theiwsr.com

A trading division of IWSR Drinks Market Analysis Limited (formerly System Three Communications (LDN) Limited). Registration Number: (England) 1665101
Registered Office: 5 Fleet Place, London EC4M 7RD. VAT Registration Number: GB341146881