

# Plug and Prey?

## Measuring the Commoditization of Cybercrime via Online Anonymous Markets

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# Cybercrime-as-a-Service Offerings Include DDoS Attacks Starting at \$10, Report Reveals

By [Shane Schick](#)



Would-be cybercriminals only need \$10 to send distributed denial-of-service (DDoS) attacks that could cripple an organization, according to a recent research report.

Security firm Armor provided an in-depth examination of the emerging cybercrime-as-a-service sector in [“The Black Market Report: A Look Inside the Dark Web.”](#) Instead of

# Commoditization of cybercrime

- Which parts of cybercrime value chains are successfully commoditized and which are not?
- What kind of revenue do these criminal business-to-business services generate and how fast are they growing?







Search

Go

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Shop by Category

Drugs 6,625

Cannabis 1,080

Dissociatives 190

Ecstasy 829

Opioids 382

Other 450

Precursors 59

Prescription 1,429

Psychedelics 828

Stimulants 1,079

Apparel 310

Art 114

Biotic materials 1

Books 858

Collectibles 1

Computer equipment 43

Custom Orders 60

Digital goods 590

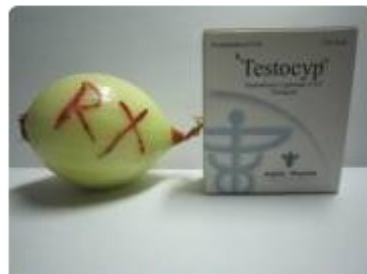
Drug paraphernalia 247



Generic XANAX (Alprazolam 1mg): 400 pills Grade A+  
B1.52



Pure Oxycodone HCL Powder (OC, Roxy)- 1/4  
B0.53



TESTOSTERONE CYPIONATE 250mg/ml x 10  
B0.69



25x 130mg MDMA CAPS( FREE SHIPPING)  
B1.62

### News

- Closing the Armory
- A brand new look for Silk Road!
- The gift that keeps on giving
- Who's your favorite?
- Acknowledging Heroes



100 GR - MDMA 84%



Pack of Five (5) Suboxone (Buprenorphine) 8mg/2mg



SALE SALE!!!!!! 250 grams METHYLONE!



Bring on the Shadow People! New batch MDPV



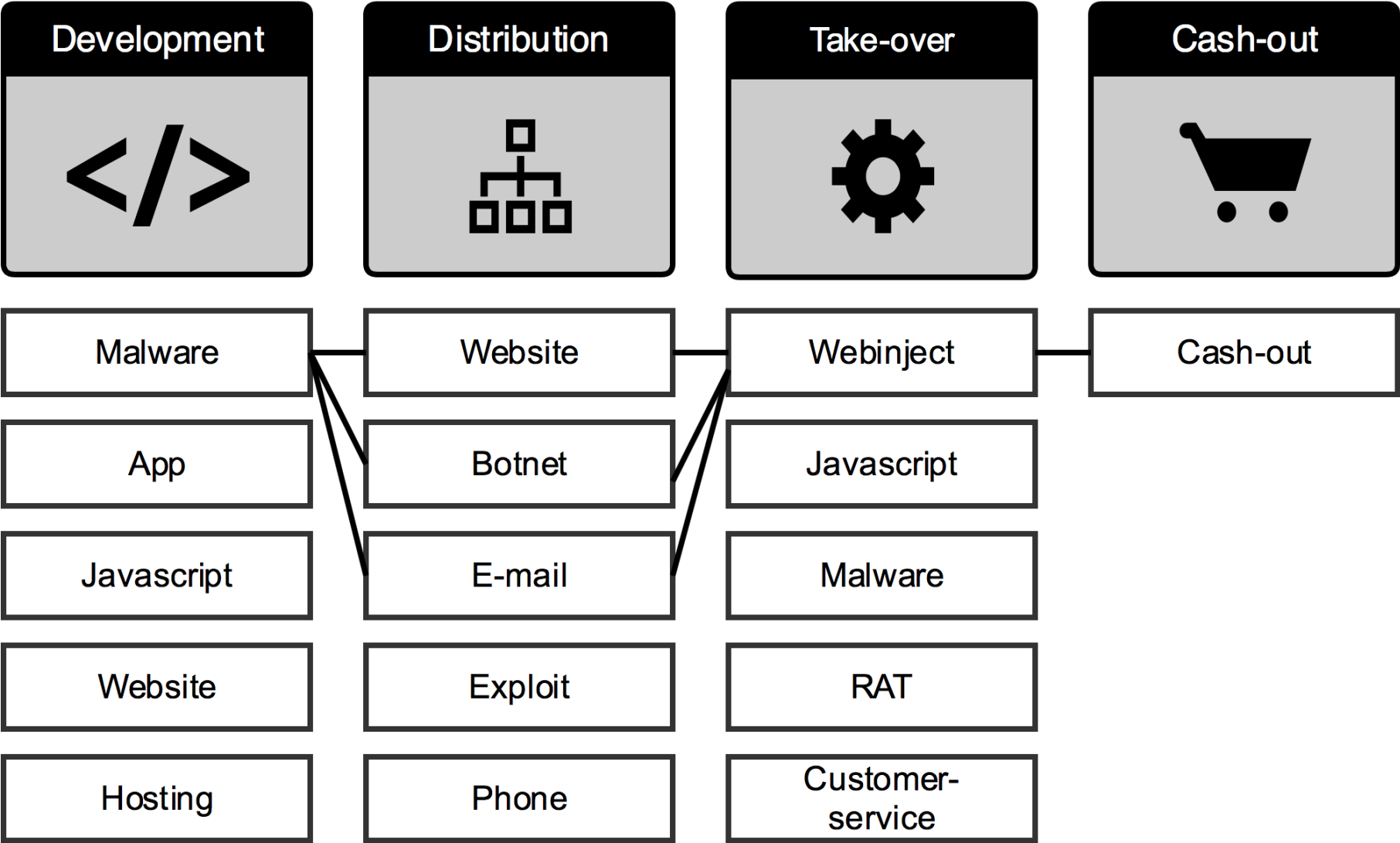
# Online anonymous markets

- Characteristics of commodities are highly congruent with characteristics of online anonymous marketplaces.
- The one-shot, anonymous purchases require suppliers to offer highly commoditized offerings.
- If cybercrime offerings can be commoditized, online anonymous markets should be a highly attractive place to sell.

# Measuring commoditization

1. **Develop** a conceptual model of the value chain components in dominant cybercriminal business models.
2. **Collect** and parse longitudinal data on eight online anonymous marketplaces, between 2011 and 2017.
3. **Classify** cybercrime-related listings to these components to track trends in listings and transaction volumes.
4. **Identify** the best-selling clusters of listings and compare these offerings to the capabilities, resources and services needed.

# Cybercriminal business models





# Data collection

- Leveraged the parsed and analyzed dataset of Soska and Christin (2015) on seven prominent online markets.
- We then extended this data with 16 complete and parsed scrapes of AlphaBay between 2014 and 2017.
- This resulted in a longitudinal dataset covering eight prominent markets between 2011 to 2017.

# Data set

Market	#Listings	#Vendors	#Feedbacks
Agora	27,974	1,961	234,372
AlphaBay	101,999	6,262	2,223,992
Black Market Reloaded	9,075	980	62,876
Evolution	35,015	2,352	464,146
Hydra	2,343	133	43,701
Pandora	7,674	459	89,065
Silk Road 1	24,363	2,336	605,744
Silk Road 2	22,174	1,201	662,497
<b>Total</b>	<b>230,617</b>	<b>15,684</b>	<b>4,386,393</b>

## Categories

- Drugs (2762)
- Services (1331)
- Data (633)
- Weapons (210)
- Collectables (30)
- Metals/Stones (29)
- Other (354)
- Software (165)
- Movies (27)
- Tobacco (169)
- Counterfeits (248)
- Alcohol (11)
- eBooks (1667)
- Weight Loss (17)

## Exchange

Exchange

## User Menu

- Home
- Inbox (0/0)
- Account
- Purchases
- Favorites
- Deposit Addresses
- Forum

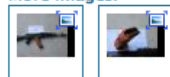
## Rates

Weapons > Firearms

### ( AK-74 BRAND NEW FULL AUTO 5.45x39mm



More images:



Price 19.93779 BTC  
\$ 2,500.00 £ 1,554.92 € 1,844.20

Ship from USA

Ship to Worldwide

Stock 2

Created in 2013-08-26 02:31 UTC

Last update 2013-09-16 15:29 UTC

Listing Feedback 0/0/0

Your balance isn't enough to buy this item! Please deposit the needed funds before.

### Description

For sale is **SELECT FIRE** AK 74 built from beginning as such. Not a converted semi auto, legit full auto function just like factory rifle. I built the rifle with original **UNISSUED** Bulgarian AK 74 parts and quality US made barrel and receiver. Headspace checked to ensure safe operation. Because gun was made of brand new parts, some of them still covered in anti-rusting grease.

Bulgarian made polymer stocks.

I can add extra parts and accessories at you cost.

Select fire shoot both semi auto and full auto. Rifle is **BRAND NEW** only 30 rounds fired for test. Include 1 magazine and 30 rounds of 5.45x39mm surplus Russian ammo.

Full escrow.

### Shipping Table

Description	Price
US/mexico mild stealth 1-3 days with tracking	0.79751 BTC
Worldwide high stealth 6-10 days with tracking	2.39254 BTC

### Questions to Vendor

Question by: Battosai at 2013-09-17 05:07 UTC

Select fire ? can you have ammo ?

### Seller Info



User iereyjenkins47

Feedback 3

Reg. Date 2013-07-19 01:16 UTC

Last login 2013-09-19 19:05 UTC

- View Profile
- Other Listings
- Contact seller
- Add to Favorites



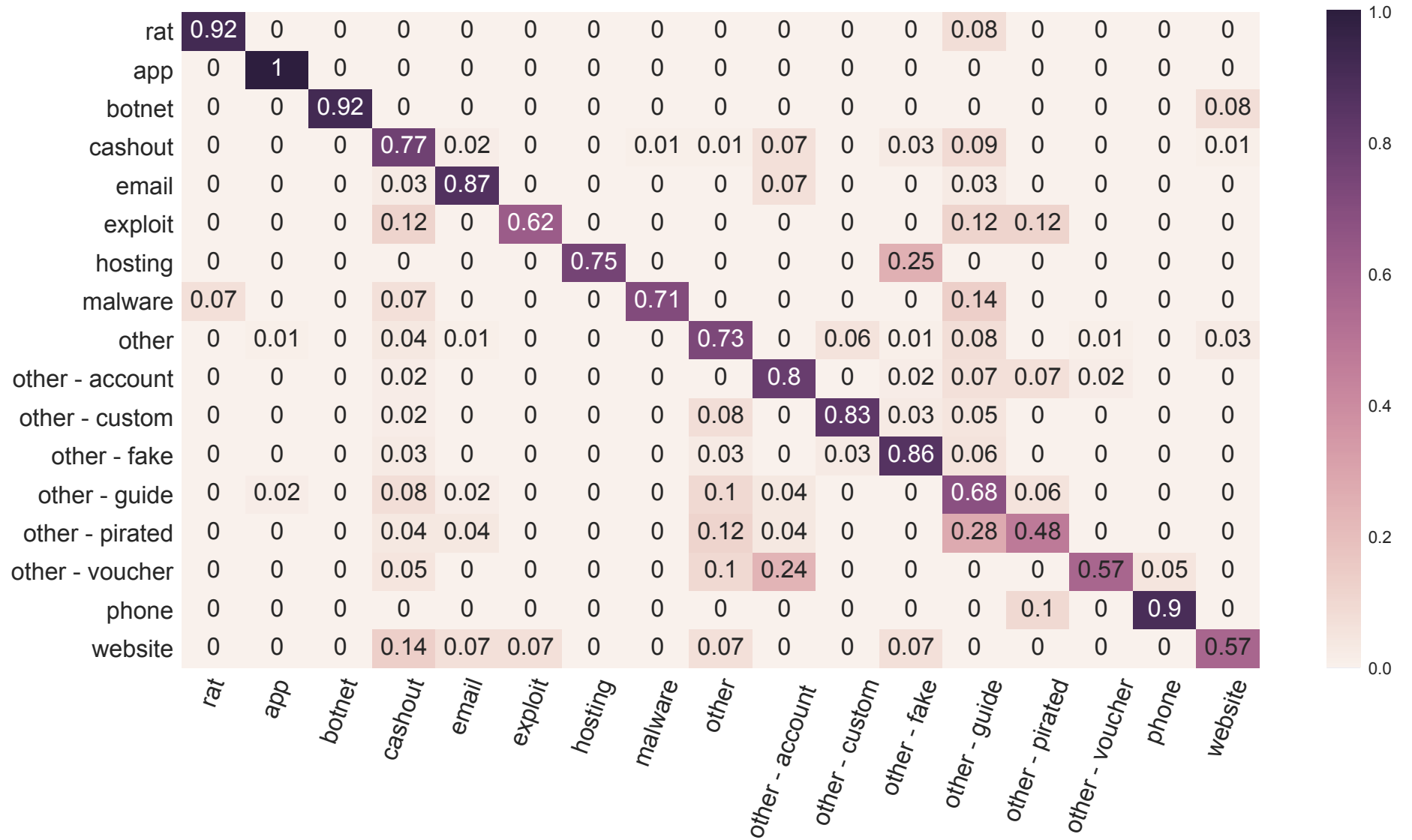
# Pre-filtering

- Prediction from Soska & Christin (2015).
- Categories:
  - Benzos
  - Cannabis
  - **Digital Goods**
  - Dissociatives
  - Drug Paraphernalia
  - Electronics
  - MDMA
  - **Miscellaneous**
  - Opioids
  - Other
  - Prescription drugs
  - Psychedelics
  - Sildenafil
  - Stimulants
  - Tobacco
  - Weapons

# Classification approach

- For labeling ground truth, we randomly selected 1,500 items from all *Digital Goods* or *Miscellaneous* listings ( $n=44,060$ ).
- We **excluded** *JavaScripts*, *web-injects*, and *customer service*. For these products we found no listings in our random sample.
- We did find **business-to-consumer** (B2C) cybercrime listings, so we added additional categories to map these.
- We implemented a *Linear Support Vector Machine* (SVM) classifier to **predict** ten B2B and seven B2C product classes.

# Classifier performance

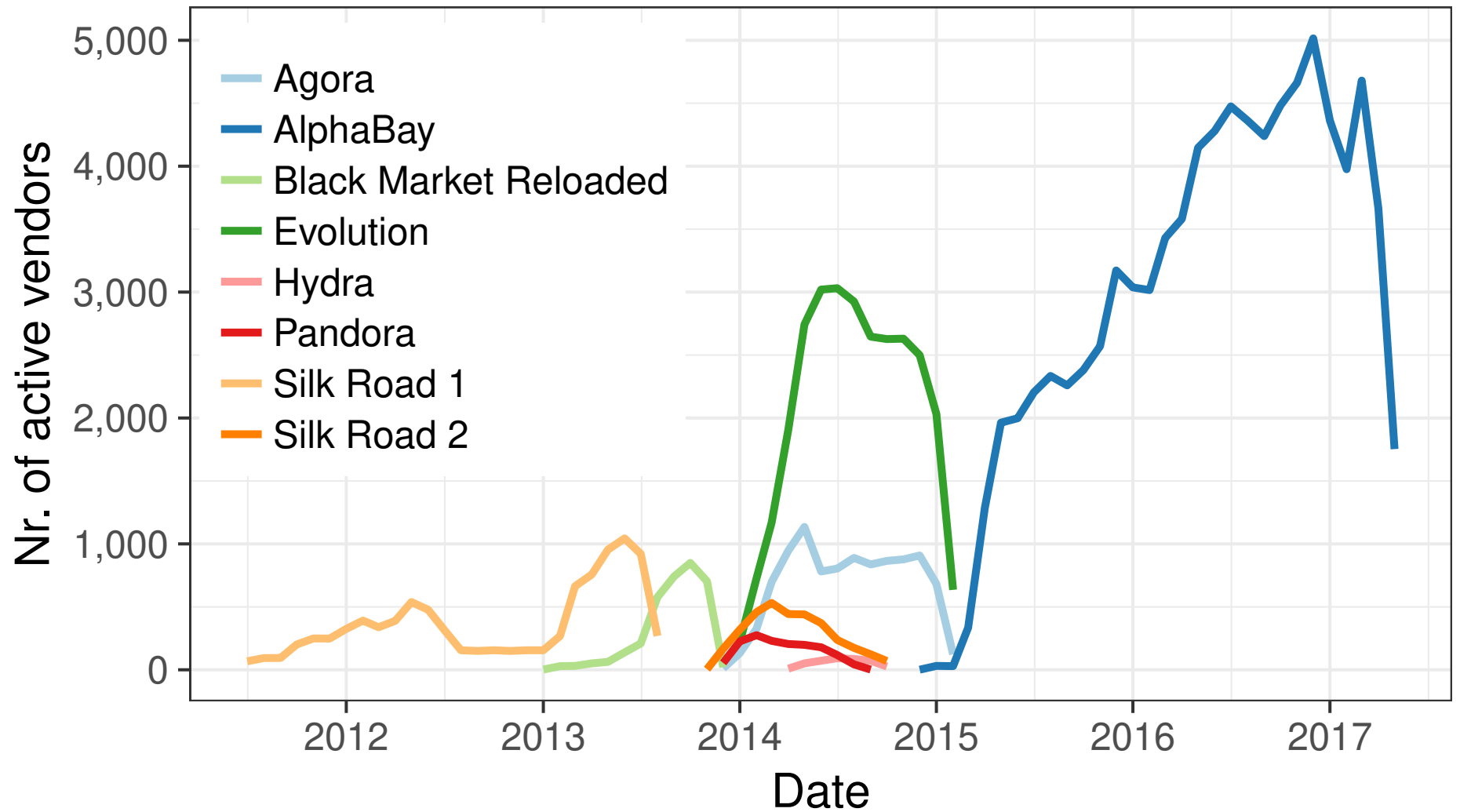




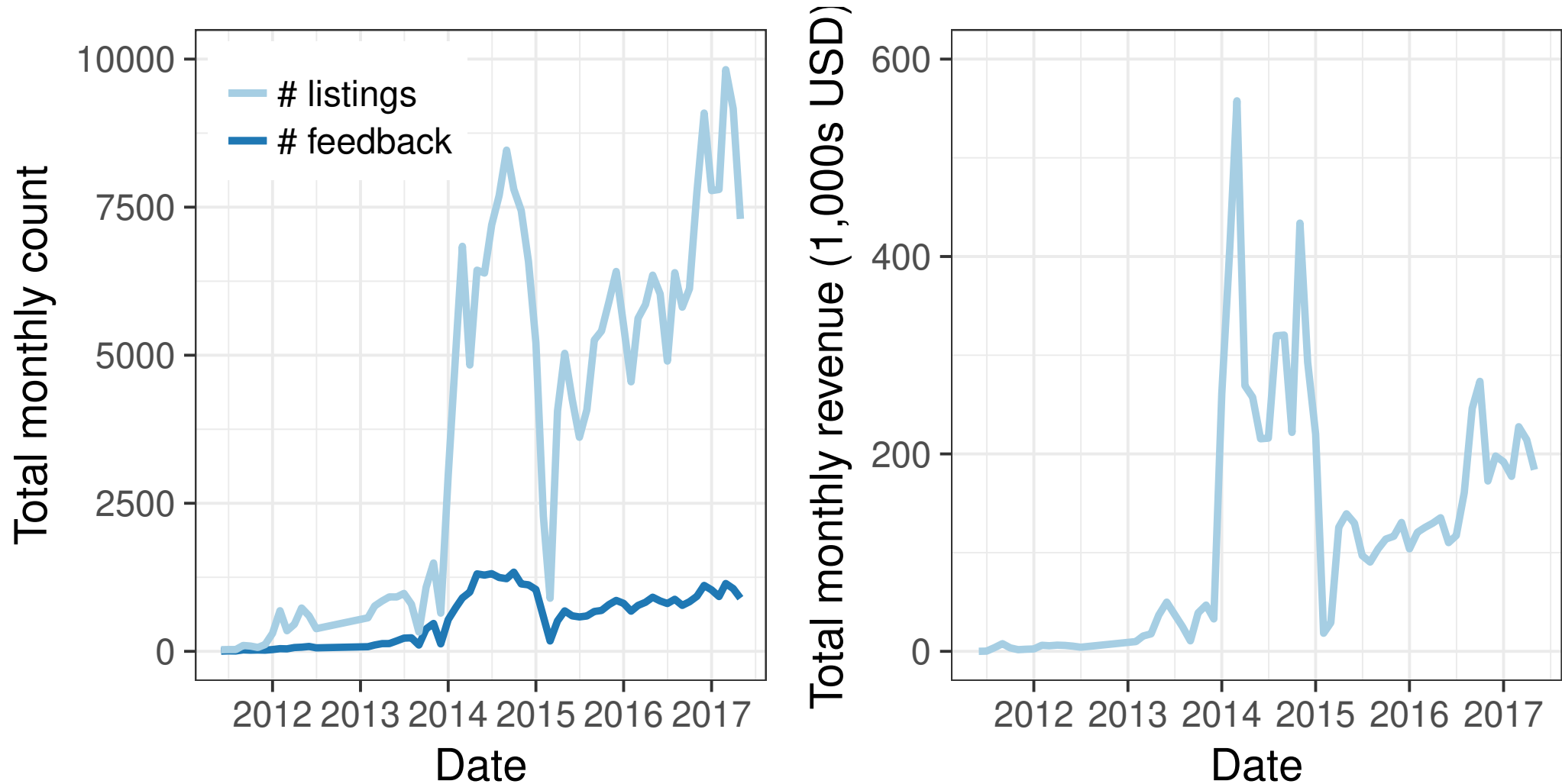
# Classifying listings to cybercrime components

Category	# Listings	# Vendors	Total revenue
App	144	75	\$ 12,815
Botnet	125	79	\$ 46,904
Cash-out	12,125	2,076	\$ 7,864,318
E-mail	550	216	\$ 97,280
Exploit	115	75	\$ 17,603
Hosting	20	15	\$ 1,182
Malware	310	162	\$ 57,598
Phone	261	148	\$ 74,587
RAT	105	65	\$ 16,070
Website	664	293	\$ 286,405
Accounts	3,759	577	\$ 598,491
Fake	3,386	815	\$ 2,877,184
Guide	5,049	1,020	\$ 2,620,635
Pirated	1,420	338	\$ 129,961
Voucher	1,293	386	\$ 753,116
Custom	6,310	1,887	\$ 5,793,064
Other	8,424	2,652	\$ 7,749,788
<b>Total</b>	<b>44,060</b>	<b>5,552</b>	<b>\$ 28,997,006</b>

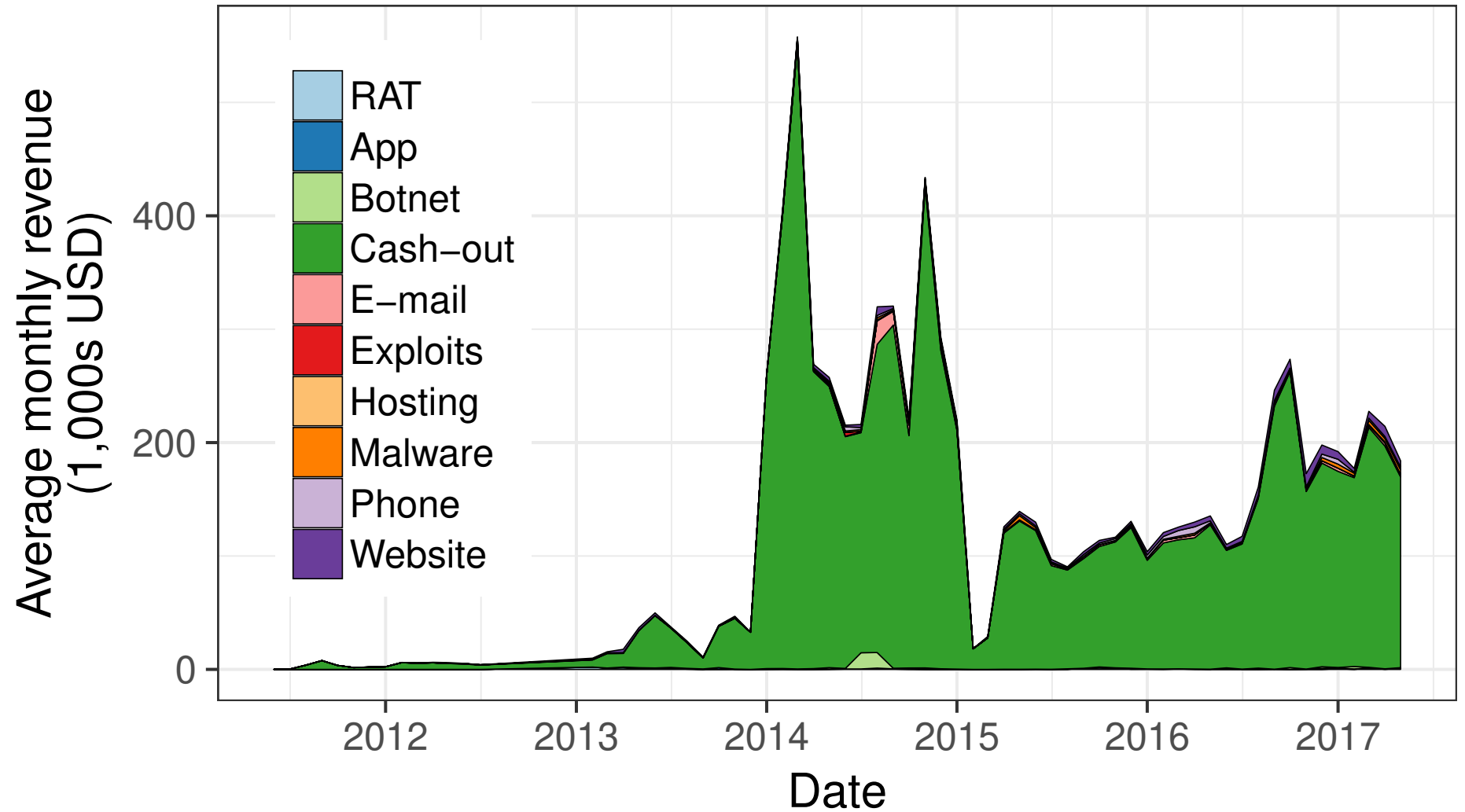
# Active vendors on markets over time



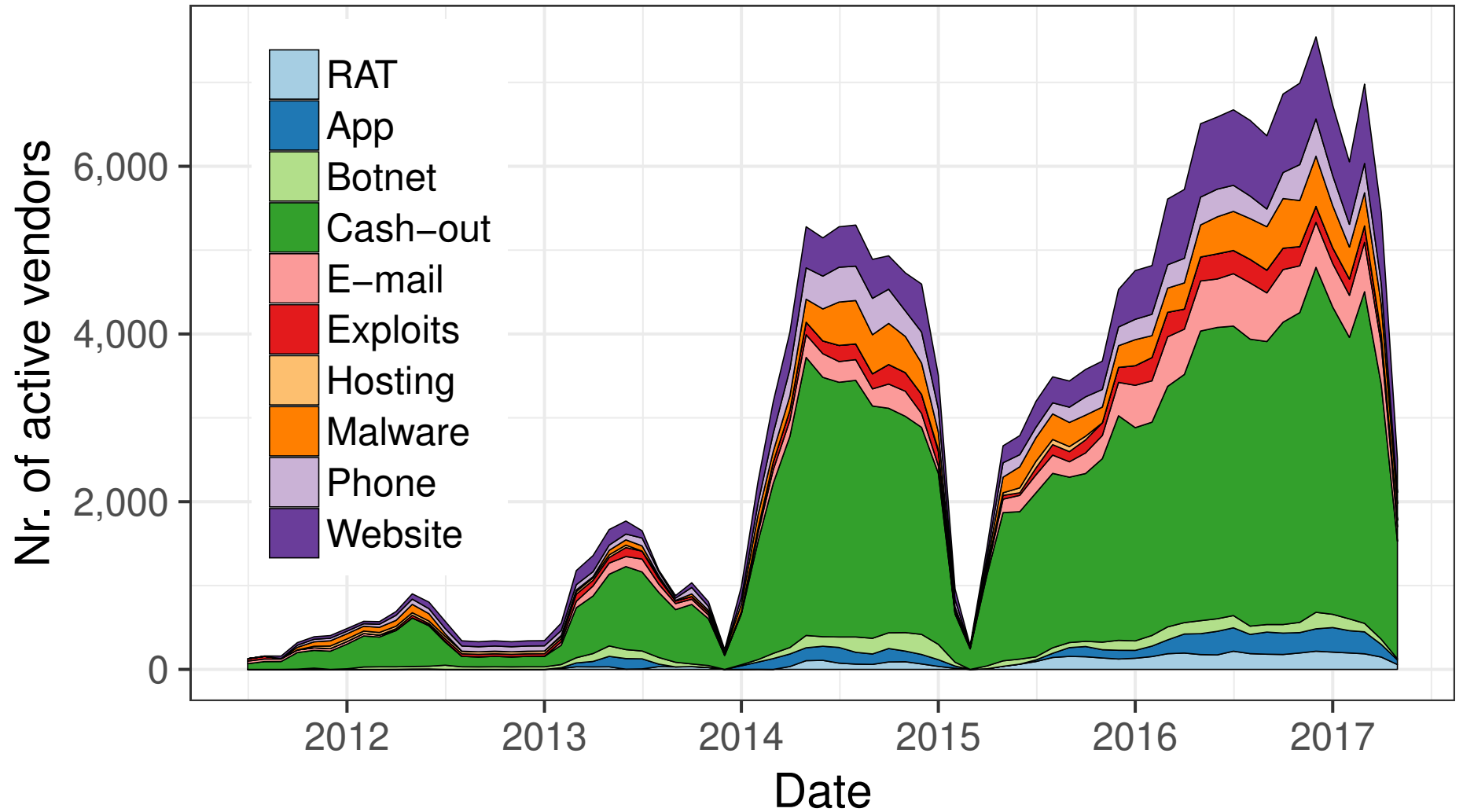
# Listings, feedbacks and revenue over time



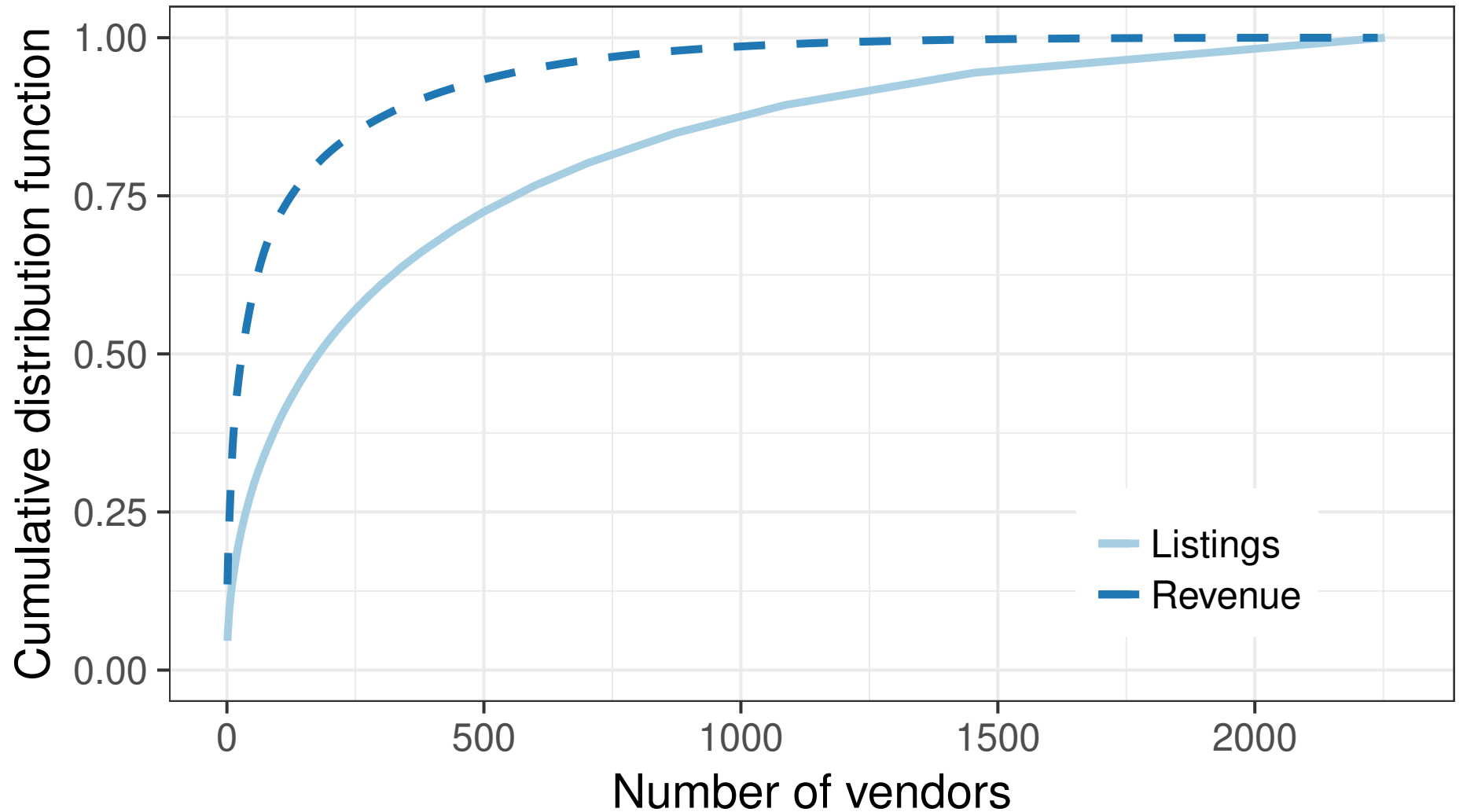
# Total revenue per category per month



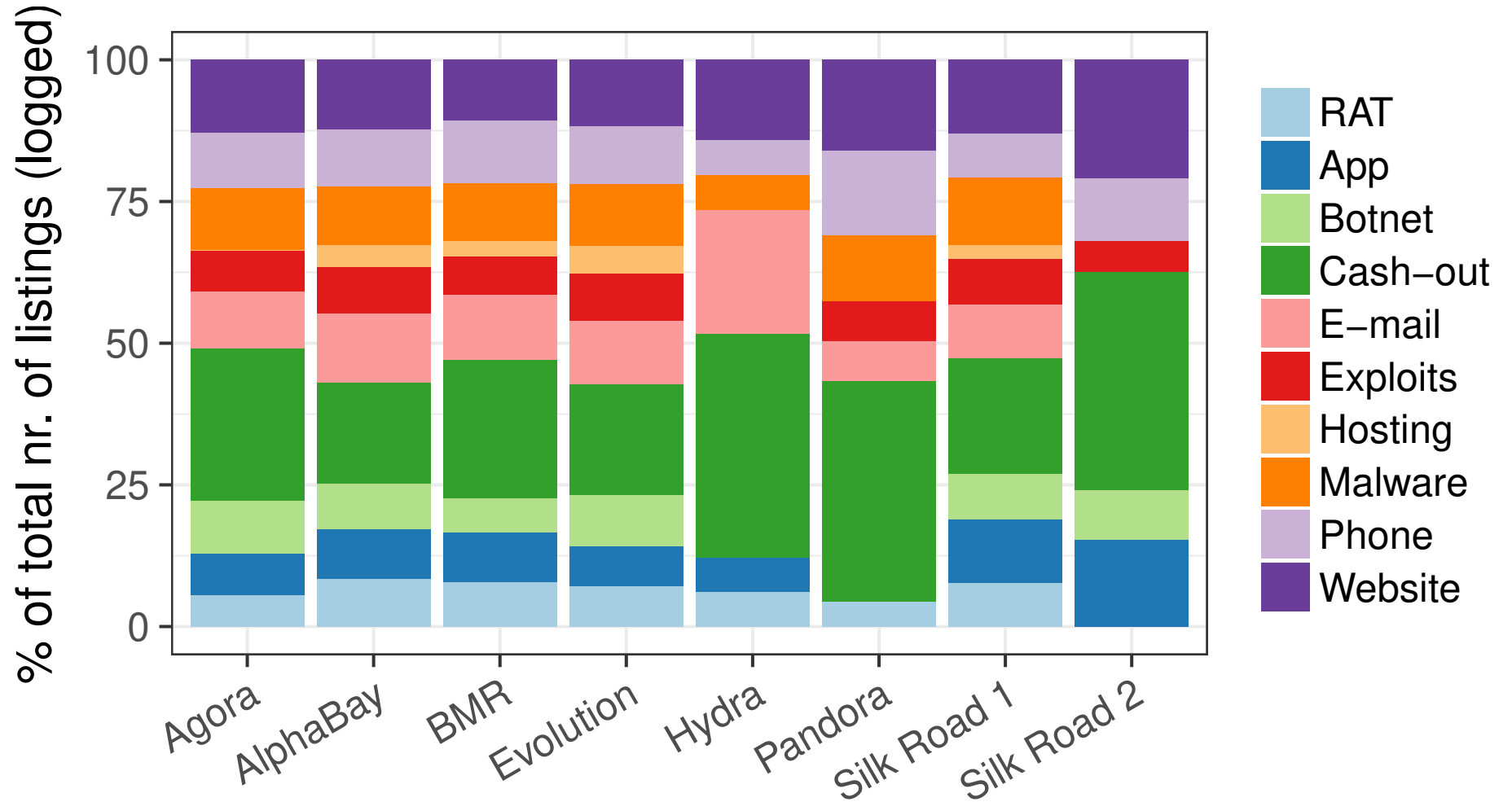
# Number of active vendors per month



# Cumulative percentage of listings across vendors



# Product portfolios of markets





# Best-selling clusters

- Identify the three best-selling clusters within each category
- Only partial fulfillment of cybercriminal demand
  - **Credit cards** dominant in the cash-out category
  - **Office exploit** dominant in the exploit category
  - **Ransomware** dominant in the malware category
- Outsourcing not trivial, given
  - Niche supply
  - Broad demand

# Takeaways

- There is evidence of commoditization, but outsourcing options are restricted and transaction volume is often modest.
- Similar to narcotic sales, a significant amount of revenue is in retail cybercrime, rather than business-to-business.
- We conservatively estimate the overall revenue for cybercrime commodities on online anonymous markets to be at least US \$15M between 2011-2017.
- While there is growth, commoditization is a spottier phenomenon than previously assumed.

# Plug and Prey?

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*Get in touch*

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*Open data*

All data is publicly available in anonymized and non-anonymized form through IMPACT (<https://www.impactcybertrust.org/>)

See also web interface at <https://arima.cylab.cmu.edu/markets/><sub>23</sub>