



STABILO Selects SEEBURGER To Streamline E-Invoicing Ahead Of Implementing SAP S/4HANA

STABILO, the international manufacturer of writing instruments, has to comply with a wide range of country-specific mandates and compliance regulations when exchanging electronic invoice data. These are complex, subject to frequent changes in specifications and deadlines, and resource-intensive to implement.

S/4HANA introduction puts e-invoicing strategy to the test

To meet the legal requirements for electronic invoicing in Italy, Hungary and Spain, STABILO previously used a solution from another provider. Before migrating to SAP S/4HANA, the company took the opportunity to critically review its global e-invoicing strategy. They decided to rationalise by decommissioning the previous solution and looking for a central, global service that could easily and flexibly cover both their existing and future e-invoicing needs, including the Polish KSeF.

Strong partnership with SEEBURGER expanded to include cloud services

STABILO has relied on SEEBURGER's business integration solutions for electronic data transfer for almost 30 years and felt that SEEBURGER would also be a strong partner for global e-invoicing in EDI. In addition to many years of successful cooperation in EDI, Stabilo was impressed by SEEBURGER's e-invoicing expertise and project experience, such as the involvement of the product management team in key international e-invoicing committees.

STABILO uses the SEEBURGER BIS Platform for

- Connecting to retailers using B2B technologies, including EDI
- Integrating their web shop systems
- Connecting to third-party marketplaces
- Exchanging data with customs authorities
- Global e-invoicing and reporting



About STABILO

STABILO International GmbH is one of the leading manufacturers of writing instruments in Europe and an important part of the Schwan-STABILO Group, which is part of Schwanhäuser Industrie Holding GmbH & Co. KG. Its core competencies are writing, colouring and drawing implements as well as high-lighters.

With more than 1,500 employees, STABILO operates internationally and produces writing instruments in Weissenburg (Germany), Český Krumlov (Czech Republic) and Johor Bahru (Malaysia). Its products are available in more than 180 countries around the world. The headquarters are located in Heroldsberg near Nuremberg.

www.stabilo.com



Interested in more integration case studies for CPG?

A future-proof SEEBURGER all-in-one solution simplifies life for STABILO

A key advantage of SEEBURGER Global E-Invoicing Services is its ability to cover e-invoicing mandates in all of SEEBURGER customers' core markets. SEEBURGER supports e-invoicing compliance in more than 35 countries. By consolidating its current and future e-invoicing needs through SEEBURGER Global E-Invoicing Services, STABILO will benefit from cost-effective international e-invoicing compliance now and in the future, ahead of the national deadlines. Consolidating its e-invoicing needs has also simplified the company's migration to SAP S/4HANA, as well as giving them the agility to easily manage the following:

Agility for the future

• Future e-invoicing needs, including VAT in the Digital Age (ViDA)

With the adoption of SEEBURGER Global E-Invoicing Services, STABILO has entered the planning and project phase for the implementation of the KSeF in Poland. Further mandates, such as in France and Germany, are in the pipeline and will be implemented in time for the respective national deadlines. With SEEBURGER E-Invoicing Services, STABILO is up to date and optimally positioned for the EU's ViDA initiative.

• Any other future integration needs

Like all SEEBURGER Cloud Integration Services, the SEEBURGER Cloud Integration Services for e-invoicing are powered by the SEEBURGER BIS platform. This enables STABILO to

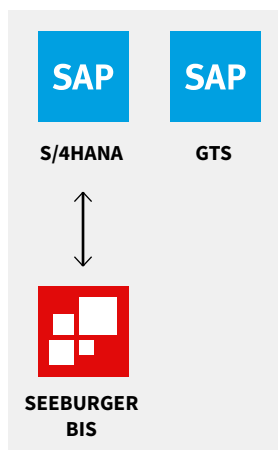
- Easily adopt further integration capabilities in the future, including B2B data exchange, MFT, or API management
- Enjoy flexibility on how they deploy their integration services, whether on premises, from a cloud, or in a hybrid setup.

Benefits for STABILO

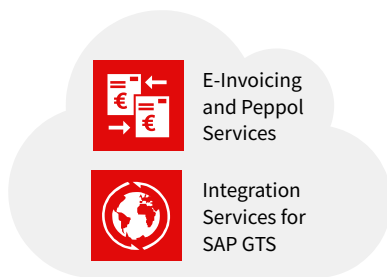
A global e-invoicing solution with everything from one place

- + In-depth specialist know-how & technical integration expertise from SEEBURGER
- + Lower workload through bundled information and partnership-based cooperation
- + Very wide range of countries covered
- + Automated, secure data exchange with the national platforms
- + Global scalability
- + Future-proof

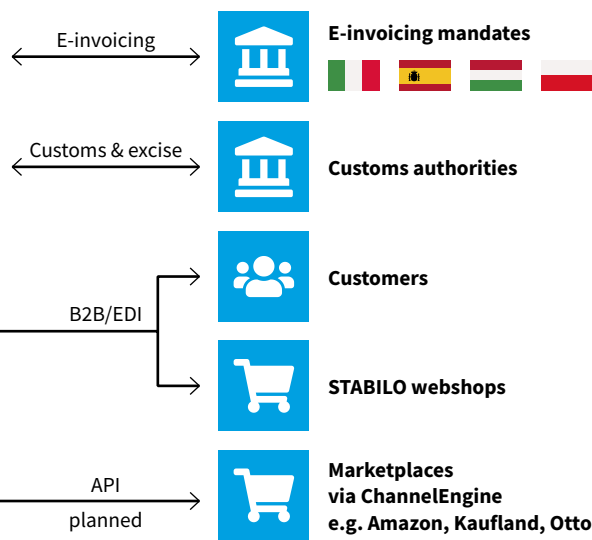
STABILO Data Center



SEEBURGER Cloud



Trading partners, platforms & authorities



The SEEBURGER BIS Platform and Cloud Services at STABILO



“With its best practice approach, its networked technical experts and the sheer range of countries covered, SEEBURGER gives us strong added value. Through their proactive information and partnership, we can quickly implement country-specific e-invoicing requirements.”

Christian Stücker, Head of ICO, Information Systems, Communications & Organisation, STABILO International GmbH